## Port of Port Angeles YTD 9/30/2020

	YTD ACTUAL	YTD BUDGET	OVER/UNDER BUDGET \$	OVER/UNDER BUDGET %
OPERATING REVENUES				
DOCKAGE	841,962	608,301	233,661	38%
WHARFAGE	356,979	390,483	(33,504)	-9%
SERVICE & FACILITIES	217,245	243,792	, ,	-11%
MT HANDLING	181,914	172,503	, ,	5%
LABOR SERVICES / SECURITY FEE	186,650	137,547		36%
LOG YARD STAGING	29,479	14,040	15,439	110%
LOG YARD LAND SERVICES	217,088	218,901	(1,813)	-1%
LOG YARD WATER SERVICES	59,972	62,775	(2,803)	-4%
MOORAGE	1,838,924	1,836,882	2,041	0%
MARINA & YARD FEES	257,776	226,899	30,877	14%
LANDING/PARKING FEES	5,437	5,625	(188)	-3%
HANGAR/TIE DOWN	94,045	96,750	(2,705)	-3%
OTHER USER FEES	220,729	159,933	60,796	38%
EQUIPMENT RENTAL	209,459	221,085	(11,626)	-5%
LAND LEASE/RENT	454,951	472,906	(17,954)	-4%
STRUCTURE LEASE/RENT	1,157,375	1,141,280	16,095	1%
USE AGMT AND OTHER RENT	73,206	72,293	914	1%
UTILITY PASS THRU & PRODUCT SALES	542,819	492,415	50,404	10%
MISC & INTERDEPT REVENUE	6,287	6,570	(283)	-4%
TOTAL OPERATING REVENUES	6,952,297	6,580,980	371,317	6%
OPERATING EXPENSES				
SALARIES, WAGES & BENEFITS	2,495,389	2,439,237	56,152	2%
SUPPLIES	167,073	228,276		
OUTSIDE SERVICES	868,998	1,795,036	, ,	-52%
PUBLIC INFORMATION	96,533	128,853	(32,320)	-25%
MARKETING	14,261	39,006	(24,745)	-63%
COMMUNITY RELATIONS	0	18,819		-100%
ADS, DUES & PUBLICATIONS	37,171	34,268	2,904	8%
TRAVEL MEETINGS	9,358	39,339		-76%
TRAVEL/TRAINING	9,965	34,992		-72%
PROMOTIONAL HOSTING, TRADE & INDUST DEV	801	13,320	, ,	
RENT, UTILITIES, INSURANCE, TAXES	889,233	846,770	42,463	5%
UTILITY (Pass Thru) & COST OF GOODS SOLD	428,024	370,395	57,629	16%
OTHER EXPENSES (Misc & Interdept)	58,468	68,601	(10,134)	-15%
CONTINGENCY	00,100	00,001	(10,101)	0%
MAINTENANCE LABOR & BENEFITS	586,001	714,272	-	-18%
MAINTENANCE (Materials & Services)	304,345	203,391	100,954	50%
TOTAL OPERATING EXPENSES	5,965,619	6,974,574	(1,008,955)	-14%
OPERATING SURPLUS (DEFICIT) (before Depr)	986,678	(393,594)	1,380,272	-351%
DEPRECIATION (includes donated assets)	1,999,397	1,857,240	142,157	8%
NET OPERATING SURPLUS (DEFICIT)	(1,012,719)	(2,250,834)	1,238,115	-55%
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