

**Port of Port Angeles
General Fund Summary
Actual to Budget Variance Report
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
MARINE TERMINAL	2,632,225	2,117,463	514,761	24%	2,823,285
MARINE TRADES AREA	352,600	345,044	7,556	2%	460,059
LOG YARD	1,653,593	1,301,671	351,922	27%	1,735,561
AIRPORTS	193,017	183,365	9,653	5%	244,486
AIRPORT RENTAL PROPERTIES	943,932	842,683	101,249	12%	1,107,177
MARINA: Port Angeles Boat Haven	1,052,562	1,007,668	44,894	4%	1,343,557
MARINA: John Wayne Marina	995,791	884,776	111,016	13%	1,179,701
RENTAL PROPERTIES	62,278	50,944	11,334	22%	67,925
TOTAL OPERATING REVENUES	7,885,998	6,733,613	1,152,386	17%	8,961,751
NON-OPERATING REVENUES					
GENERAL	404,656	255,562	149,094	58%	340,750
CAPITAL	1,765,919	1,429,500	336,419	24%	2,242,910
TOTAL NON-OPERATING REVENUES	2,170,575	1,685,062	485,513	29%	2,583,660
TOTAL REVENUES	10,056,574	8,418,675	1,637,898	19%	11,545,411
OPERATING EXPENSES					
MARINE TERMINAL	538,773	520,833	17,940	3%	694,441
MARINE TRADES AREA	248,514	226,275	22,239	10%	301,701
LOG YARD	1,286,538	857,781	428,757	50%	1,143,708
AIRPORTS	521,924	535,167	(13,243)	(2%)	713,554
AIRPORT RENTAL PROPERTIES	245,727	354,977	(109,250)	(31%)	473,219
MARINA: Port Angeles Boat Haven	494,141	504,931	(10,791)	(2%)	673,238
MARINA: John Wayne Marina	589,471	542,388	47,083	9%	723,184
RENTAL PROPERTIES	140,587	96,620	43,966	46%	128,827
BUSINESS UNIT EXPENSES	4,065,674	3,638,972	426,701	12%	4,851,872
MECHANICAL MAINTENANCE	97,439	107,352	(9,913)	(9%)	143,136
FACILITIES MAINTENANCE	152,209	147,861	4,347	3%	197,148
ECONOMIC DEVELOPMENT	786,961	887,905	(100,945)	(11%)	1,127,098
ADMIN & GENERAL	1,258,729	1,606,603	(347,874)	(22%)	2,142,138
MAINT & ALLOCATED EXPENSES	2,295,338	2,749,722	(454,384)	(17%)	3,609,520
OPERATING EXPENSES	6,361,011	6,388,694	(27,683)	0%	8,461,392
DEPRECIATION	1,779,160	1,809,387	(30,227)	(2%)	2,412,516
NON-OPERATING EXPENSES					
GENERAL	242,162	300,000	(57,838)	(19%)	400,000
CAPITAL	215,434	210,978	4,456	2%	281,304
TOTAL NON-OPERATING EXPENSES	457,596	510,978	(53,382)	(10%)	681,304
TOTAL EXPENDITURES	8,597,766	8,709,059	(111,293)	(1%)	11,555,212
<i>Error: Total Over (Under) Sum of All Accounts</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>(100%)</i>	<i>0</i>
OPERATING NET SURPLUS (DEFICIT)	(254,172)	(1,464,468)	1,210,296	(83%)	(1,912,157)
NON-OP NET SURPLUS (DEFICIT)	1,712,979	1,174,084	538,895	46%	1,902,356
NET SURPLUS (DEFICIT)	1,458,807	(290,384)	1,749,191	(602%)	(9,801)

Port of Port Angeles
Summary of All Units
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
DOCKAGE	941,366	803,385	137,981	17%	1,071,180
WHARFAGE	810,249	597,825	212,424	36%	797,100
SERVICE & FACILITIES	489,613	353,160	136,453	39%	470,880
MT HANDLING	0	1,875	(1,875)	(100%)	2,500
LABOR SERVICES / SECURITY FEE	133,340	118,002	15,338	13%	157,336
LOG YARD STAGING	29,611	24,393	5,218	21%	32,524
LOG YARD LAND SERVICES	1,129,456	916,775	212,681	23%	1,222,367
LOG YARD WATER SERVICES	103,610	102,875	734	1%	137,167
MOORAGE	1,558,130	1,438,425	119,705	8%	1,917,900
MARINA & YARD FEES	203,973	204,450	(477)	0%	272,600
LANDING/PARKING FEES	5,324	5,325	(2)	0%	7,100
HANGAR/TIE DOWN	84,029	75,300	8,729	12%	100,400
OTHER USER FEES	20,587	12,225	8,362	68%	16,300
EQUIPMENT RENTAL	362,336	240,195	122,141	51%	320,260
LAND LEASE/RENT	426,431	406,637	19,794	5%	525,783
STRUCTURE LEASE/RENT	1,078,751	986,857	91,894	9%	1,315,809
USE AGMT AND OTHER RENT	30,267	32,925	(2,658)	(8%)	43,900
UTILITY PASS THRU & PRODUCT SALES	420,171	361,890	58,282	16%	482,520
MISC & INTERDEPT REVENUE	58,754	51,094	7,661	15%	68,125
TOTAL OPERATING REVENUES	7,885,998	6,733,613	1,152,386	17%	8,961,751
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	2,375,771	2,353,900	21,871	1%	3,138,533
SUPPLIES	263,627	222,412	41,214	19%	296,550
OUTSIDE SERVICES	1,467,178	1,546,308	(79,129)	(5%)	2,004,968
PUBLIC INFORMATION	61,916	34,566	27,350	79%	46,088
MARKETING	44,048	126,375	(82,327)	(65%)	168,500
COMMUNITY RELATIONS	2,703	3,975	(1,272)	(32%)	5,300
ADS, DUES & PUBLICATIONS	32,314	32,369	(55)	0%	43,159
TRAVEL MEETINGS	36,933	51,300	(14,367)	(28%)	68,400
TRAVEL/TRAINING	31,519	56,825	(25,306)	(45%)	75,767
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	9,088	16,350	(7,262)	(44%)	21,800
RENT, UTILITIES, INSURANCE, TAXES	752,023	625,004	127,019	20%	833,331
UTILITY (Pass Thru) & COST OF GOODS SOLD	338,975	297,112	41,863	14%	396,149
OTHER EXPENSES (Misc & Interdept)	67,139	26,387	40,751	154%	35,100
CONTINGENCY	0	93,750	(93,750)	(100%)	125,000
MAINTENANCE LABOR & BENEFITS	590,121	609,279	(19,158)	(3%)	812,372
MAINTENANCE (Materials & Services)	287,657	292,781	(5,124)	(2%)	390,375
TOTAL OPERATING EXPENSES	6,361,011	6,388,694	(27,683)	0%	8,461,392
OPERATING SURPLUS (DEFICIT) (before Depr)	1,524,987	344,919	1,180,069	342%	500,359
ALLOCATED EXPENSES	0	0	0	(100%)	0
DEPRECIATION (includes donated assets)	1,779,160	1,809,387	(30,227)	(2%)	2,412,516
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(254,172)	(1,464,468)	1,210,296	(83%)	(1,912,157)
NON-OP GENERAL REVENUES					
INTEREST EARNINGS	221,464	87,750	133,714	152%	117,000
OTHER TAX RECEIPTS	130,643	114,000	16,643	15%	152,000
MISC NON OP REVENUES	20,176	15,000	5,176	35%	20,000
GRANTS - OPERATIONS	20,777	29,813	(9,036)	(30%)	39,750
PASSENGER FACILITY CHARGES (PFC'S)	1,174	9,000	(7,826)	(87%)	12,000
GAIN (LOSS) & SPECIAL ITEMS	10,422	0	10,422	0%	0
TOTAL NON-OP GENERAL REV	404,656	255,562	149,094	58%	340,750
NON-OP GENERAL EXPENSES					
ENVIRONMENTAL	198,759	243,750	(44,991)	(18%)	325,000

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Salaries Condensed Column:
ACTUAL TO BUDGET

**Port of Port Angeles
Summary of All Units
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

	September 2017 Variance Report				
	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
MISC NON OP EXPENSE	43,403	56,250	(12,847)	(23%)	75,000
TOTAL NON-OP GENERAL EXP	242,162	300,000	(57,838)	(19%)	400,000
NET NON-OP GENERAL SURPLUS (DEFICIT)	162,494	(44,438)	206,932	(466%)	(59,250)
NON-OP CAPITAL REVENUES					
PROPERTY TAX RECEIPTS	1,103,227	1,103,250	(23)	0%	1,471,000
GRANTS - CAPITAL	662,691	326,250	336,441	103%	771,910
TOTAL NON-OP CAPITAL REV	1,765,919	1,429,500	336,419	24%	2,242,910
NON-OP CAPITAL EXPENSES					
BOND COSTS & INTEREST EXPENSE	215,434	210,978	4,456	2%	281,304
TOTAL NON-OP CAPITAL EXP	215,434	210,978	4,456	2%	281,304
NET NON-OP CAPITAL SURPLUS (DEFICIT)	1,550,485	1,218,522	331,963	27%	1,961,606
NET NON-OP SURPLUS (DEFICIT)	1,712,979	1,174,084	538,895	46%	1,902,356
TOTAL NET SURPLUS (DEFICIT) (before Depr)	3,237,967	1,519,003	1,718,964	113%	2,402,715
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	1,458,807	(290,384)	1,749,191	(602%)	(9,801)

Port of Port Angeles
MARINE TERMINAL
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
DOCKAGE	941,366	803,385	137,981	17%	1,071,180
WHARFAGE	808,536	583,200	225,336	39%	777,600
SERVICE & FACILITIES	489,613	353,160	136,453	39%	470,880
MT HANDLING	0	1,875	(1,875)	(100%)	2,500
LABOR SERVICES / SECURITY FEE	127,008	116,802	10,206	9%	155,736
OTHER USER FEES	2,185	750	1,435	191%	1,000
EQUIPMENT RENTAL	15,703	11,250	4,453	40%	15,000
LAND LEASE/RENT	43,341	15,782	27,560	175%	21,042
STRUCTURE LEASE/RENT	147,970	166,910	(18,941)	(11%)	222,547
USE AGMT AND OTHER RENT	7,489	3,600	3,889	108%	4,800
UTILITY PASS THRU & PRODUCT SALES	46,377	60,000	(13,623)	(23%)	80,000
MISC & INTERDEPT REVENUE	2,638	750	1,888	252%	1,000
TOTAL OPERATING REVENUES	2,632,225	2,117,463	514,761	24%	2,823,285
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	219,442	215,702	3,741	2%	287,602
SUPPLIES	8,382	7,500	882	12%	10,000
OUTSIDE SERVICES	94,661	56,250	38,411	68%	75,000
PUBLIC INFORMATION	195	750	(555)	(74%)	1,000
ADS, DUES & PUBLICATIONS	1,800	1,875	(75)	(4%)	2,500
TRAVEL MEETINGS	1,028	2,250	(1,222)	(54%)	3,000
TRAVEL/TRAINING	1,542	1,875	(333)	(18%)	2,500
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	4,409	1,500	2,909	194%	2,000
RENT, UTILITIES, INSURANCE, TAXES	76,726	69,812	6,914	10%	93,080
UTILITY (Pass Thru) & COST OF GOODS SOLD	37,831	52,500	(14,669)	(28%)	70,000
OTHER EXPENSES (Misc & Interdept)	2,807	2,250	557	25%	3,000
MAINTENANCE LABOR & BENEFITS	71,451	86,594	(15,143)	(17%)	115,459
MAINTENANCE (Materials & Services)	18,500	21,975	(3,475)	(16%)	29,300
TOTAL OPERATING EXPENSES	538,773	520,833	17,940	3%	694,441
OPERATING SURPLUS (DEFICIT) (before Depr)	2,093,452	1,596,631	496,821	31%	2,128,844
ALLOCATED EXPENSES	0	297,666	(297,666)	(100%)	396,888
DEPRECIATION (includes donated assets)	251,860	278,376	(26,516)	(10%)	371,168
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	1,841,592	1,020,589	821,004	80%	1,360,788
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	250	0	250	0%	0
TOTAL NON-OP GENERAL REV	250	0	250	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	250	0	250	0%	0
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	363,623	225,000	138,623	62%	225,000
TOTAL NON-OP CAPITAL REV	363,623	225,000	138,623	62%	225,000
NET NON-OP CAPITAL SURPLUS (DEFICIT)	363,623	225,000	138,623	62%	225,000
NET NON-OP SURPLUS (DEFICIT)	363,873	225,000	138,873	62%	225,000
TOTAL NET SURPLUS (DEFICIT) (before Depr)	2,457,325	1,821,631	635,695	35%	2,353,844
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	2,205,466	1,245,589	959,877	77%	1,585,788

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Salaries Condensed Column:
ACTUAL TO BUDGET

**Port of Port Angeles
MARINE TRADES AREA
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
MARINA & YARD FEES	131,077	125,250	5,827	5%	167,000
OTHER USER FEES	500	7,500	(7,000)	(93%)	10,000
EQUIPMENT RENTAL	93,839	75,000	18,839	25%	100,000
LAND LEASE/RENT	61,162	61,162	0	0%	81,550
STRUCTURE LEASE/RENT	45,072	48,007	(2,935)	(6%)	64,009
USE AGMT AND OTHER RENT	19,727	27,000	(7,273)	(27%)	36,000
UTILITY PASS THRU & PRODUCT SALES	826	750	76	10%	1,000
MISC & INTERDEPT REVENUE	397	375	22	6%	500
TOTAL OPERATING REVENUES	352,600	345,044	7,556	2%	460,059
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	87,338	81,209	6,130	8%	108,278
SUPPLIES	2,015	7,500	(5,485)	(73%)	10,000
OUTSIDE SERVICES	78,768	57,450	21,318	37%	76,600
MARKETING	2,600	3,750	(1,150)	(31%)	5,000
ADS, DUES & PUBLICATIONS	0	450	(450)	(100%)	600
TRAVEL MEETINGS	64	1,125	(1,061)	(94%)	1,500
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	119	750	(631)	(84%)	1,000
RENT, UTILITIES, INSURANCE, TAXES	32,821	20,938	11,883	57%	27,917
UTILITY (Pass Thru) & COST OF GOODS SOLD	0	1,650	(1,650)	(100%)	2,200
OTHER EXPENSES (Misc & Interdept)	692	750	(58)	(8%)	1,000
MAINTENANCE LABOR & BENEFITS	36,611	37,204	(593)	(2%)	49,606
MAINTENANCE (Materials & Services)	7,485	13,500	(6,014)	(45%)	18,000
TOTAL OPERATING EXPENSES	248,514	226,275	22,239	10%	301,701
OPERATING SURPLUS (DEFICIT) (before Depr)	104,086	118,769	(14,682)	(12%)	158,358
ALLOCATED EXPENSES	0	142,770	(142,770)	(100%)	190,360
DEPRECIATION (includes donated assets)	47,869	48,510	(641)	(1%)	64,680
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	56,217	(72,511)	128,728	(178%)	(96,682)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	104,086	118,769	(14,682)	(12%)	158,358
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	56,217	(72,511)	128,728	(178%)	(96,682)

Port of Port Angeles
LOG YARD
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
LOG YARD STAGING	29,611	24,393	5,218	21%	32,524
LOG YARD LAND SERVICES	1,129,456	916,775	212,681	23%	1,222,367
LOG YARD WATER SERVICES	103,610	102,875	734	1%	137,167
OTHER USER FEES	300	0	300	0%	0
EQUIPMENT RENTAL	239,913	145,470	94,443	65%	193,960
LAND LEASE/RENT	25,638	24,069	1,569	7%	32,092
STRUCTURE LEASE/RENT	32,759	32,794	(36)	0%	43,726
UTILITY PASS THRU & PRODUCT SALES	39,809	29,100	10,709	37%	38,800
MISC & INTERDEPT REVENUE	52,498	26,194	26,305	100%	34,925
TOTAL OPERATING REVENUES	1,653,593	1,301,671	351,922	27%	1,735,561
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	561,565	460,209	101,356	22%	613,612
SUPPLIES	117,367	75,000	42,367	56%	100,000
OUTSIDE SERVICES	19,841	11,250	8,591	76%	15,000
PUBLIC INFORMATION	57	0	57	0%	0
MARKETING	1,844	1,125	719	64%	1,500
ADS, DUES & PUBLICATIONS	2,668	0	2,668	0%	0
TRAVEL MEETINGS	2,548	1,500	1,048	70%	2,000
TRAVEL/TRAINING	2,619	1,125	1,494	133%	1,500
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	2,593	2,850	(257)	(9%)	3,800
RENT, UTILITIES, INSURANCE, TAXES	152,203	58,213	93,989	161%	77,618
UTILITY (Pass Thru) & COST OF GOODS SOLD	45,464	30,300	15,164	50%	40,400
OTHER EXPENSES (Misc & Interdept)	15,487	4,500	10,987	244%	6,000
MAINTENANCE LABOR & BENEFITS	183,398	120,583	62,815	52%	160,778
MAINTENANCE (Materials & Services)	178,883	91,125	87,758	96%	121,500
TOTAL OPERATING EXPENSES	1,286,538	857,781	428,757	50%	1,143,708
OPERATING SURPLUS (DEFICIT) (before Depr)	367,055	443,890	(76,835)	(17%)	591,853
ALLOCATED EXPENSES	0	525,938	(525,938)	(100%)	701,251
DEPRECIATION (includes donated assets)	243,400	253,110	(9,710)	(4%)	337,480
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	123,656	(335,158)	458,814	(137%)	(446,878)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	367,055	443,890	(76,835)	(17%)	591,853
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	123,656	(335,158)	458,814	(137%)	(446,878)

Port of Port Angeles
AIRPORTS (31, 32, 33)
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
LANDING/PARKING FEES	5,324	5,325	(2)	0%	7,100
HANGAR/TIE DOWN	84,029	75,300	8,729	12%	100,400
OTHER USER FEES	5,095	3,975	1,120	28%	5,300
EQUIPMENT RENTAL	12,156	0	12,156	0%	0
LAND LEASE/RENT	237,416	261,479	(24,064)	(9%)	332,239
STRUCTURE LEASE/RENT	780,290	663,078	117,212	18%	884,104
USE AGMT AND OTHER RENT	2,952	2,250	702	31%	3,000
UTILITY PASS THRU & PRODUCT SALES	9,196	9,240	(44)	0%	12,320
MISC & INTERDEPT REVENUE	493	5,400	(4,907)	(91%)	7,200
TOTAL OPERATING REVENUES	1,136,949	1,026,047	110,902	11%	1,351,663
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	200,713	200,464	250	0%	267,285
SUPPLIES	8,166	8,400	(234)	(3%)	11,200
OUTSIDE SERVICES	138,873	142,890	(4,016)	(3%)	190,520
PUBLIC INFORMATION	2,564	900	1,664	185%	1,200
MARKETING	4,875	91,500	(86,625)	(95%)	122,000
COMMUNITY RELATIONS	0	225	(225)	(100%)	300
ADS, DUES & PUBLICATIONS	1,589	187	1,402	748%	250
TRAVEL MEETINGS	8,371	300	8,071	2691%	400
TRAVEL/TRAINING	3,617	2,250	1,367	61%	3,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	862	5,625	(4,763)	(85%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	194,710	187,828	6,882	4%	250,436
UTILITY (Pass Thru) & COST OF GOODS SOLD	8,691	6,697	1,994	30%	8,929
OTHER EXPENSES (Misc & Interdept)	(11,069)	1,450	(12,519)	(863%)	1,850
MAINTENANCE LABOR & BENEFITS	169,983	173,515	(3,532)	(2%)	231,353
MAINTENANCE (Materials & Services)	35,705	67,913	(32,208)	(47%)	90,550
TOTAL OPERATING EXPENSES	767,651	890,143	(122,492)	(14%)	1,186,773
OPERATING SURPLUS (DEFICIT) (before Depr)	369,298	135,904	233,394	172%	164,890
ALLOCATED EXPENSES	0	1,244,064	(1,244,064)	(100%)	1,601,976
DEPRECIATION (includes donated assets)	720,470	717,935	2,535	0%	957,246
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(351,172)	(1,826,094)	1,474,923	(81%)	(2,394,332)
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	267,373	71,250	196,123	275%	410,000
TOTAL NON-OP CAPITAL REV	267,373	71,250	196,123	275%	410,000
NET NON-OP CAPITAL SURPLUS (DEFICIT)	267,373	71,250	196,123	275%	410,000
NET NON-OP SURPLUS (DEFICIT)	267,373	71,250	196,123	275%	410,000
TOTAL NET SURPLUS (DEFICIT) (before Depr)	636,671	207,154	429,517	207%	574,890
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(83,799)	(1,754,844)	1,671,046	(95%)	(1,984,332)

**Port of Port Angeles
FAIRCHILD AIRPORT**
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
LANDING/PARKING FEES	5,324	5,325	(2)	0%	7,100
HANGAR/TIE DOWN	72,374	64,575	7,800	12%	86,100
OTHER USER FEES	5,095	3,975	1,120	28%	5,300
LAND LEASE/RENT	32,783	32,621	162	0%	43,494
STRUCTURE LEASE/RENT	57,204	57,519	(315)	(1%)	76,692
UTILITY PASS THRU & PRODUCT SALES	7,963	8,025	(62)	(1%)	10,700
MISC & INTERDEPT REVENUE	170	150	20	13%	200
TOTAL OPERATING REVENUES	180,913	172,190	8,723	5%	229,586
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	132,748	136,028	(3,281)	(2%)	181,371
SUPPLIES	6,813	7,500	(687)	(9%)	10,000
OUTSIDE SERVICES	98,490	19,650	78,840	401%	26,200
PUBLIC INFORMATION	2,564	750	1,814	242%	1,000
MARKETING	769	82,500	(81,731)	(99%)	110,000
COMMUNITY RELATIONS	0	225	(225)	(100%)	300
ADS, DUES & PUBLICATIONS	1,472	187	1,284	685%	250
TRAVEL MEETINGS	5,737	300	5,437	1813%	400
TRAVEL/TRAINING	3,617	2,250	1,367	61%	3,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	491	0	491	0%	0
RENT, UTILITIES, INSURANCE, TAXES	127,401	122,042	5,359	4%	162,721
UTILITY (Pass Thru) & COST OF GOODS SOLD	7,908	5,932	1,976	33%	7,909
OTHER EXPENSES (Misc & Interdept)	(11,069)	1,125	(12,194)	(1084%)	1,500
MAINTENANCE LABOR & BENEFITS	115,039	114,821	217	0%	153,095
MAINTENANCE (Materials & Services)	15,168	18,600	(3,432)	(18%)	24,800
TOTAL OPERATING EXPENSES	507,146	511,911	(4,765)	(1%)	682,546
OPERATING SURPLUS (DEFICIT) (before Depr)	(326,233)	(339,721)	13,488	(4%)	(452,960)
ALLOCATED EXPENSES	0	291,231	(291,231)	(100%)	388,308
DEPRECIATION (includes donated assets)	368,483	367,736	748	0%	490,314
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(694,716)	(998,687)	303,972	(30%)	(1,331,582)
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	267,373	71,250	196,123	275%	410,000
TOTAL NON-OP CAPITAL REV	267,373	71,250	196,123	275%	410,000
NET NON-OP CAPITAL SURPLUS (DEFICIT)	267,373	71,250	196,123	275%	410,000
NET NON-OP SURPLUS (DEFICIT)	267,373	71,250	196,123	275%	410,000
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(58,860)	(268,471)	209,611	(78%)	(42,960)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(427,343)	(927,437)	500,094	(54%)	(921,582)

Port of Port Angeles
FIA NON AERONAUTICAL
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
EQUIPMENT RENTAL	12,156	0	12,156	0%	0
LAND LEASE/RENT	204,633	228,859	(24,226)	(11%)	288,745
STRUCTURE LEASE/RENT	723,086	605,559	117,527	19%	807,412
USE AGMT AND OTHER RENT	2,952	2,250	702	31%	3,000
UTILITY PASS THRU & PRODUCT SALES	783	765	18	2%	1,020
MISC & INTERDEPT REVENUE	323	5,250	(4,927)	(94%)	7,000
TOTAL OPERATING REVENUES	943,932	842,683	101,249	12%	1,107,177
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	64,472	59,399	5,073	9%	79,199
SUPPLIES	1,354	750	604	80%	1,000
OUTSIDE SERVICES	37,683	119,250	(81,567)	(68%)	159,000
PUBLIC INFORMATION	0	150	(150)	(100%)	200
MARKETING	4,106	9,000	(4,894)	(54%)	12,000
ADS, DUES & PUBLICATIONS	118	0	118	0%	0
TRAVEL MEETINGS	2,507	0	2,507	0%	0
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	371	5,625	(5,254)	(93%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	61,798	60,584	1,214	2%	80,779
UTILITY (Pass Thru) & COST OF GOODS SOLD	783	765	18	2%	1,020
OTHER EXPENSES (Misc & Interdept)	0	250	(250)	(100%)	250
MAINTENANCE LABOR & BENEFITS	52,090	54,203	(2,113)	(4%)	72,271
MAINTENANCE (Materials & Services)	20,446	45,000	(24,554)	(55%)	60,000
TOTAL OPERATING EXPENSES	245,727	354,977	(109,250)	(31%)	473,219
OPERATING SURPLUS (DEFICIT) (before Depr)	698,205	487,706	210,499	43%	633,958
ALLOCATED EXPENSES	0	939,447	(939,447)	(100%)	1,195,820
DEPRECIATION (includes donated assets)	349,213	347,425	1,788	1%	463,233
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	348,992	(799,166)	1,148,158	(144%)	(1,025,095)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	698,205	487,706	210,499	43%	633,958
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	348,992	(799,166)	1,148,158	(144%)	(1,025,095)

**Port of Port Angeles
SEKIU AIRPORT**
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
HANGAR/TIE DOWN	11,654	10,725	929	9%	14,300
UTILITY PASS THRU & PRODUCT SALES	450	450	0	0%	600
TOTAL OPERATING REVENUES	12,104	11,175	929	8%	14,900
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	3,494	5,036	(1,542)	(31%)	6,715
SUPPLIES	0	150	(150)	(100%)	200
OUTSIDE SERVICES	2,700	3,990	(1,290)	(32%)	5,320
TRAVEL MEETINGS	127	0	127	0%	0
RENT, UTILITIES, INSURANCE, TAXES	5,512	5,202	310	6%	6,936
OTHER EXPENSES (Misc & Interdept)	0	75	(75)	(100%)	100
MAINTENANCE LABOR & BENEFITS	2,854	4,490	(1,636)	(36%)	5,987
MAINTENANCE (Materials & Services)	92	4,313	(4,221)	(98%)	5,750
TOTAL OPERATING EXPENSES	14,778	23,256	(8,478)	(36%)	31,008
OPERATING SURPLUS (DEFICIT) (before Depr)	(2,674)	(12,081)	9,407	(78%)	(16,108)
ALLOCATED EXPENSES	0	13,386	(13,386)	(100%)	17,848
DEPRECIATION (includes donated assets)	2,774	2,774	0	0%	3,699
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(5,448)	(28,241)	22,793	(81%)	(37,655)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(2,674)	(12,081)	9,407	(78%)	(16,108)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(5,448)	(28,241)	22,793	(81%)	(37,655)

Port of Port Angeles
MARINAS (41 - 51)
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
WHARFAGE	1,714	14,625	(12,911)	(88%)	19,500
LABOR SERVICES / SECURITY FEE	6,332	1,200	5,132	428%	1,600
MOORAGE	1,558,130	1,438,425	119,705	8%	1,917,900
MARINA & YARD FEES	72,896	79,200	(6,304)	(8%)	105,600
OTHER USER FEES	12,507	0	12,507	0%	0
EQUIPMENT RENTAL	725	8,475	(7,750)	(91%)	11,300
LAND LEASE/RENT	19,041	10,013	9,028	90%	13,351
STRUCTURE LEASE/RENT	51,754	60,830	(9,076)	(15%)	81,107
UTILITY PASS THRU & PRODUCT SALES	322,569	261,300	61,269	23%	348,400
MISC & INTERDEPT REVENUE	2,686	18,375	(15,689)	(85%)	24,500
TOTAL OPERATING REVENUES	2,048,353	1,892,443	155,910	8%	2,523,258
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	337,405	304,396	33,008	11%	405,862
SUPPLIES	31,566	21,675	9,891	46%	28,900
OUTSIDE SERVICES	217,136	215,700	1,436	1%	287,600
PUBLIC INFORMATION	1,575	7,500	(5,925)	(79%)	10,000
MARKETING	1,563	7,500	(5,938)	(79%)	10,000
COMMUNITY RELATIONS	426	0	426	0%	0
ADS, DUES & PUBLICATIONS	2,050	2,100	(50)	(2%)	2,800
TRAVEL MEETINGS	909	750	159	21%	1,000
TRAVEL/TRAINING	1,500	1,500	0	0%	2,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	82	0	82	0%	0
RENT, UTILITIES, INSURANCE, TAXES	143,772	137,598	6,174	4%	183,460
UTILITY (Pass Thru) & COST OF GOODS SOLD	246,989	204,750	42,239	21%	273,000
OTHER EXPENSES (Misc & Interdept)	16,726	6,000	10,726	179%	8,000
MAINTENANCE LABOR & BENEFITS	63,945	78,900	(14,955)	(19%)	105,200
MAINTENANCE (Materials & Services)	17,969	58,950	(40,981)	(70%)	78,600
TOTAL OPERATING EXPENSES	1,083,611	1,047,319	36,292	3%	1,396,422
OPERATING SURPLUS (DEFICIT) (before Depr)	964,742	845,124	119,618	14%	1,126,836
ALLOCATED EXPENSES	0	535,528	(535,528)	(100%)	714,037
DEPRECIATION (includes donated assets)	448,286	446,400	1,886	0%	595,200
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	516,456	(136,804)	653,260	(478%)	(182,401)
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	20,527	0	20,527	0%	0
TOTAL NON-OP GENERAL REV	20,527	0	20,527	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	20,527	0	20,527	0%	0
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	21,533	30,000	(8,467)	(28%)	136,910
TOTAL NON-OP CAPITAL REV	21,533	30,000	(8,467)	(28%)	136,910
NET NON-OP CAPITAL SURPLUS (DEFICIT)	21,533	30,000	(8,467)	(28%)	136,910
NET NON-OP SURPLUS (DEFICIT)	42,059	30,000	12,059	40%	136,910
TOTAL NET SURPLUS (DEFICIT) (before Depr)	1,006,801	875,124	131,678	15%	1,263,746
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	558,515	(106,804)	665,319	(623%)	(45,491)

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Salaries Condensed Column:
ACTUAL TO BUDGET

**Port of Port Angeles
PA BOAT HAVEN (PABH)
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
WHARFAGE	1,241	14,175	(12,934)	(91%)	18,900
LABOR SERVICES / SECURITY FEE	6,332	1,200	5,132	428%	1,600
MOORAGE	862,520	788,175	74,345	9%	1,050,900
MARINA & YARD FEES	29,992	36,825	(6,833)	(19%)	49,100
OTHER USER FEES	12,257	0	12,257	0%	0
EQUIPMENT RENTAL	725	8,475	(7,750)	(91%)	11,300
LAND LEASE/RENT	19,041	10,013	9,028	90%	13,351
STRUCTURE LEASE/RENT	7,960	20,930	(12,970)	(62%)	27,906
UTILITY PASS THRU & PRODUCT SALES	111,605	111,300	305	0%	148,400
MISC & INTERDEPT REVENUE	889	16,575	(15,686)	(95%)	22,100
TOTAL OPERATING REVENUES	1,052,562	1,007,668	44,894	4%	1,343,557
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	57,192	51,428	5,764	11%	68,570
SUPPLIES	18,800	11,625	7,175	62%	15,500
OUTSIDE SERVICES	208,385	204,000	4,385	2%	272,000
PUBLIC INFORMATION	788	3,750	(2,963)	(79%)	5,000
MARKETING	1,563	3,750	(2,188)	(58%)	5,000
COMMUNITY RELATIONS	276	0	276	0%	0
ADS, DUES & PUBLICATIONS	1,190	1,500	(310)	(21%)	2,000
TRAVEL MEETINGS	14	375	(361)	(96%)	500
TRAVEL/TRAINING	1,500	750	750	100%	1,000
RENT, UTILITIES, INSURANCE, TAXES	81,125	82,426	(1,301)	(2%)	109,898
UTILITY (Pass Thru) & COST OF GOODS SOLD	77,932	65,175	12,757	20%	86,900
OTHER EXPENSES (Misc & Interdept)	1,995	0	1,995	0%	0
MAINTENANCE LABOR & BENEFITS	35,277	44,903	(9,626)	(21%)	59,870
MAINTENANCE (Materials & Services)	8,104	35,250	(27,146)	(77%)	47,000
TOTAL OPERATING EXPENSES	494,141	504,931	(10,791)	(2%)	673,238
OPERATING SURPLUS (DEFICIT) (before Depr)	558,422	502,736	55,685	11%	670,319
ALLOCATED EXPENSES	0	279,503	(279,503)	(100%)	372,671
DEPRECIATION (includes donated assets)	285,651	284,737	914	0%	379,649
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	272,771	(61,504)	334,275	(544%)	(82,001)
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	14,447	0	14,447	0%	0
TOTAL NON-OP GENERAL REV	14,447	0	14,447	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	14,447	0	14,447	0%	0
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	0	30,000	(30,000)	(100%)	136,910
TOTAL NON-OP CAPITAL REV	0	30,000	(30,000)	(100%)	136,910
NET NON-OP CAPITAL SURPLUS (DEFICIT)	0	30,000	(30,000)	(100%)	136,910
NET NON-OP SURPLUS (DEFICIT)	14,447	30,000	(15,553)	(52%)	136,910
TOTAL NET SURPLUS (DEFICIT) (before Depr)	572,869	532,736	40,132	8%	807,229
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	287,218	(31,504)	318,722	(1012%)	54,909

Port of Port Angeles
JOHN WAYNE MARINA (JWM)
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
WHARFAGE	473	450	23	5%	600
MOORAGE	695,610	650,250	45,360	7%	867,000
MARINA & YARD FEES	42,904	42,375	529	1%	56,500
OTHER USER FEES	250	0	250	0%	0
STRUCTURE LEASE/RENT	43,795	39,901	3,894	10%	53,201
UTILITY PASS THRU & PRODUCT SALES	210,963	150,000	60,963	41%	200,000
MISC & INTERDEPT REVENUE	1,796	1,800	(4)	0%	2,400
TOTAL OPERATING REVENUES	995,791	884,776	111,016	13%	1,179,701
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	280,213	252,969	27,244	11%	337,292
SUPPLIES	12,766	10,050	2,716	27%	13,400
OUTSIDE SERVICES	8,750	11,700	(2,950)	(25%)	15,600
PUBLIC INFORMATION	788	3,750	(2,963)	(79%)	5,000
MARKETING	0	3,750	(3,750)	(100%)	5,000
COMMUNITY RELATIONS	150	0	150	0%	0
ADS, DUES & PUBLICATIONS	860	600	260	43%	800
TRAVEL MEETINGS	895	375	520	139%	500
TRAVEL/TRAINING	0	750	(750)	(100%)	1,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	82	0	82	0%	0
RENT, UTILITIES, INSURANCE, TAXES	62,647	55,172	7,475	14%	73,562
UTILITY (Pass Thru) & COST OF GOODS SOLD	169,057	139,575	29,482	21%	186,100
OTHER EXPENSES (Misc & Interdept)	14,731	6,000	8,731	146%	8,000
MAINTENANCE LABOR & BENEFITS	28,668	33,998	(5,329)	(16%)	45,330
MAINTENANCE (Materials & Services)	9,865	23,700	(13,835)	(58%)	31,600
TOTAL OPERATING EXPENSES	589,471	542,388	47,083	9%	723,184
OPERATING SURPLUS (DEFICIT) (before Depr)	406,321	342,387	63,933	19%	456,517
ALLOCATED EXPENSES	0	256,024	(256,024)	(100%)	341,366
DEPRECIATION (includes donated assets)	162,636	161,663	972	1%	215,551
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	243,685	(75,300)	318,985	(424%)	(100,400)
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	6,079	0	6,079	0%	0
TOTAL NON-OP GENERAL REV	6,079	0	6,079	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	6,079	0	6,079	0%	0
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	21,533	0	21,533	0%	0
TOTAL NON-OP CAPITAL REV	21,533	0	21,533	0%	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	21,533	0	21,533	0%	0
NET NON-OP SURPLUS (DEFICIT)	27,612	0	27,612	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	433,933	342,387	91,545	27%	456,517
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	271,297	(75,300)	346,597	(460%)	(100,400)

Port of Port Angeles
RENTAL PROPERTY
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
LAND LEASE/RENT	39,833	34,132	5,701	17%	45,509
STRUCTURE LEASE/RENT	20,907	15,237	5,670	37%	20,316
USE AGMT AND OTHER RENT	100	75	25	33%	100
UTILITY PASS THRU & PRODUCT SALES	1,395	1,500	(105)	(7%)	2,000
MISC & INTERDEPT REVENUE	43	0	43	0%	0
TOTAL OPERATING REVENUES	62,278	50,944	11,334	22%	67,925
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	92,087	27,935	64,152	230%	37,247
SUPPLIES	1,020	900	120	13%	1,200
OUTSIDE SERVICES	20,473	6,000	14,473	241%	8,000
PUBLIC INFORMATION	0	750	(750)	(100%)	1,000
MARKETING	1,025	7,500	(6,475)	(86%)	10,000
ADS, DUES & PUBLICATIONS	2,165	158	2,008	1275%	210
TRAVEL/TRAINING	375	0	375	0%	0
RENT, UTILITIES, INSURANCE, TAXES	18,175	17,554	622	4%	23,405
UTILITY (Pass Thru) & COST OF GOODS SOLD	0	1,215	(1,215)	(100%)	1,620
MAINTENANCE LABOR & BENEFITS	4,810	23,734	(18,924)	(80%)	31,645
MAINTENANCE (Materials & Services)	457	10,875	(10,418)	(96%)	14,500
TOTAL OPERATING EXPENSES	140,587	96,620	43,966	46%	128,827
OPERATING SURPLUS (DEFICIT) (before Depr)	(78,309)	(45,676)	(32,632)	71%	(60,902)
ALLOCATED EXPENSES	0	65,406	(65,406)	(100%)	87,208
DEPRECIATION (includes donated assets)	3,406	3,407	0	0%	4,542
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(81,715)	(114,489)	32,774	(29%)	(152,652)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(78,309)	(45,676)	(32,632)	71%	(60,902)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(81,715)	(114,489)	32,774	(29%)	(152,652)

**Port of Port Angeles
MECHANICAL MAINTENANCE
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	11,678	24,613	(12,935)	(53%)	32,818
SUPPLIES	30,853	16,500	14,353	87%	22,000
OUTSIDE SERVICES	13,204	7,575	5,629	74%	10,100
TRAVEL/TRAINING	727	2,400	(1,673)	(70%)	3,200
RENT, UTILITIES, INSURANCE, TAXES	14,600	14,724	(124)	(1%)	19,632
OTHER EXPENSES (Misc & Interdept)	145	187	(42)	(23%)	250
MAINTENANCE LABOR & BENEFITS	21,087	38,352	(17,265)	(45%)	51,136
MAINTENANCE (Materials & Services)	5,144	3,000	2,144	71%	4,000
TOTAL OPERATING EXPENSES	97,439	107,352	(9,913)	(9%)	143,136
OPERATING SURPLUS (DEFICIT) (before Depr)	(97,439)	(107,352)	9,913	(9%)	(143,136)
ALLOCATED EXPENSES	0	(118,512)	118,512	(100%)	(158,016)
DEPRECIATION (includes donated assets)	14,531	11,160	3,371	30%	14,880
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(111,970)	0	(111,970)	(124410922%)	0
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(97,439)	(107,352)	9,913	(9%)	(143,136)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(111,970)	0	(111,970)	(124410922%)	0

**Port of Port Angeles
FACILITIES MAINTENANCE
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	56,785	37,242	19,543	52%	49,656
SUPPLIES	20,085	28,500	(8,415)	(30%)	38,000
OUTSIDE SERVICES	9,996	5,250	4,746	90%	7,000
PUBLIC INFORMATION	137	0	137	0%	0
ADS, DUES & PUBLICATIONS	517	1,500	(983)	(66%)	2,000
TRAVEL MEETINGS	152	375	(223)	(59%)	500
TRAVEL/TRAINING	3,452	9,000	(5,548)	(62%)	12,000
RENT, UTILITIES, INSURANCE, TAXES	17,331	15,238	2,093	14%	20,317
OTHER EXPENSES (Misc & Interdept)	2,786	3,750	(964)	(26%)	5,000
MAINTENANCE LABOR & BENEFITS	24,107	26,663	(2,555)	(10%)	35,550
MAINTENANCE (Materials & Services)	16,860	20,344	(3,484)	(17%)	27,125
TOTAL OPERATING EXPENSES	152,209	147,861	4,347	3%	197,148
OPERATING SURPLUS (DEFICIT) (before Depr)	(152,209)	(147,861)	(4,347)	3%	(197,148)
ALLOCATED EXPENSES	0	(172,089)	172,089	(100%)	(229,452)
DEPRECIATION (includes donated assets)	26,231	24,228	2,003	8%	32,304
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(178,440)	0	(178,440)	66088815%	0
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(152,209)	(147,861)	(4,347)	3%	(197,148)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(178,440)	0	(178,440)	66088815%	0

**Port of Port Angeles
A&G (80, 81)
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	808,756	1,002,130	(193,374)	(19%)	1,336,173
SUPPLIES	44,172	56,437	(12,265)	(22%)	75,250
OUTSIDE SERVICES	874,226	1,043,943	(169,717)	(16%)	1,335,148
PUBLIC INFORMATION	57,387	24,666	32,721	133%	32,888
MARKETING	32,142	15,000	17,142	114%	20,000
COMMUNITY RELATIONS	2,277	3,750	(1,473)	(39%)	5,000
ADS, DUES & PUBLICATIONS	21,525	26,099	(4,574)	(18%)	34,799
TRAVEL MEETINGS	23,862	45,000	(21,138)	(47%)	60,000
TRAVEL/TRAINING	17,687	38,675	(20,988)	(54%)	51,567
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	1,023	5,625	(4,602)	(82%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	101,685	103,100	(1,415)	(1%)	137,466
OTHER EXPENSES (Misc & Interdept)	39,565	7,500	32,065	428%	10,000
CONTINGENCY	0	93,750	(93,750)	(100%)	125,000
MAINTENANCE LABOR & BENEFITS	14,728	23,734	(9,006)	(38%)	31,645
MAINTENANCE (Materials & Services)	6,655	5,100	1,555	30%	6,800
TOTAL OPERATING EXPENSES	2,045,690	2,494,509	(448,819)	(18%)	3,269,236
OPERATING SURPLUS (DEFICIT) (before Depr)	(2,045,690)	(2,494,509)	448,819	(18%)	(3,269,236)
ALLOCATED EXPENSES	0	(2,520,771)	2,520,771	(100%)	(3,304,252)
DEPRECIATION (includes donated assets)	23,106	26,262	(3,156)	(12%)	35,016
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(2,068,796)	0	(2,068,796)	(1149331189%)	0
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	0	29,813	(29,813)	(100%)	39,750
TOTAL NON-OP GENERAL REV	0	29,813	(29,813)	(100%)	39,750
NET NON-OP GENERAL SURPLUS (DEFICIT)	0	29,813	(29,813)	(100%)	39,750
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	10,162	0	10,162	0%	0
TOTAL NON-OP CAPITAL REV	10,162	0	10,162	0%	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	10,162	0	10,162	0%	0
NET NON-OP SURPLUS (DEFICIT)	10,162	29,813	(19,650)	(66%)	39,750
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(2,035,527)	(2,464,696)	429,169	(17%)	(3,229,486)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(2,058,633)	29,813	(2,088,446)	(7005%)	39,750

Port of Port Angeles
ADMINISTRATIVE & GENERAL
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	772,626	926,854	(154,228)	(17%)	1,235,806
SUPPLIES	44,222	56,250	(12,028)	(21%)	75,000
OUTSIDE SERVICES	214,646	304,740	(90,094)	(30%)	406,320
PUBLIC INFORMATION	26,011	15,375	10,636	69%	20,500
MARKETING	20,986	0	20,986	0%	0
COMMUNITY RELATIONS	2,257	0	2,257	0%	0
ADS, DUES & PUBLICATIONS	20,625	18,618	2,007	11%	24,824
TRAVEL MEETINGS	13,961	15,188	(1,227)	(8%)	20,250
TRAVEL/TRAINING	16,135	36,800	(20,665)	(56%)	49,067
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	389	0	389	0%	0
RENT, UTILITIES, INSURANCE, TAXES	101,257	102,695	(1,437)	(1%)	136,926
OTHER EXPENSES (Misc & Interdept)	4,240	7,500	(3,260)	(43%)	10,000
CONTINGENCY	0	93,750	(93,750)	(100%)	125,000
MAINTENANCE LABOR & BENEFITS	14,728	23,734	(9,006)	(38%)	31,645
MAINTENANCE (Materials & Services)	6,646	5,100	1,546	30%	6,800
TOTAL OPERATING EXPENSES	1,258,729	1,606,603	(347,874)	(22%)	2,142,138
OPERATING SURPLUS (DEFICIT) (before Depr)	(1,258,729)	(1,606,603)	347,874	(22%)	(2,142,138)
ALLOCATED EXPENSES	0	(1,632,866)	1,632,866	(100%)	(2,177,154)
DEPRECIATION (includes donated assets)	23,106	26,262	(3,156)	(12%)	35,016
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(1,281,835)	0	(1,281,835)	(712130800%)	0
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	0	29,813	(29,813)	(100%)	39,750
TOTAL NON-OP GENERAL REV	0	29,813	(29,813)	(100%)	39,750
NET NON-OP GENERAL SURPLUS (DEFICIT)	0	29,813	(29,813)	(100%)	39,750
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	10,162	0	10,162	0%	0
TOTAL NON-OP CAPITAL REV	10,162	0	10,162	0%	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	10,162	0	10,162	0%	0
NET NON-OP SURPLUS (DEFICIT)	10,162	29,813	(19,650)	(66%)	39,750
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(1,248,567)	(1,576,791)	328,224	(21%)	(2,102,388)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(1,271,673)	29,813	(1,301,485)	(4366%)	39,750

**Port of Port Angeles
ECON DEV
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017**

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	36,130	75,275	(39,145)	(52%)	100,367
SUPPLIES	(49)	187	(237)	(126%)	250
OUTSIDE SERVICES	659,580	739,203	(79,623)	(11%)	928,828
PUBLIC INFORMATION	31,376	9,291	22,085	238%	12,388
MARKETING	11,156	15,000	(3,844)	(26%)	20,000
COMMUNITY RELATIONS	20	3,750	(3,730)	(99%)	5,000
ADS, DUES & PUBLICATIONS	900	7,481	(6,581)	(88%)	9,975
TRAVEL MEETINGS	9,901	29,813	(19,912)	(67%)	39,750
TRAVEL/TRAINING	1,552	1,875	(323)	(17%)	2,500
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL DEV	634	5,625	(4,991)	(89%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	428	405	23	6%	540
OTHER EXPENSES (Misc & Interdept)	35,325	0	35,325	0%	0
MAINTENANCE (Materials & Services)	9	0	9	0%	0
TOTAL OPERATING EXPENSES	786,961	887,905	(100,945)	(11%)	1,127,098
OPERATING SURPLUS (DEFICIT) (before Depr)	(786,961)	(887,905)	100,945	(11%)	(1,127,098)
ALLOCATED EXPENSES	0	(887,905)	887,905	(100%)	(1,127,098)
DEPRECIATION (includes donated assets)	0	0	0	0%	0
OPERATING SURPLUS (DEFICIT) (after Depr & Alloc)	(786,961)	0	(786,961)	0%	0
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(786,961)	(887,905)	100,945	(11%)	(1,127,098)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(786,961)	0	(786,961)	0%	0

Port of Port Angeles
NON OPERATING REV & EXP
Account Summary: Budget to Actual Variance
For the Nine Months Ending Saturday, September 30, 2017

September 2017 Variance Report

	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	OVER (UNDER) BUDGET %	ANNUAL BUDGET
ALLOCATED EXPENSES	0	0	0	0%	0
DEPRECIATION (includes donated assets)	0	0	0	0%	0
NON-OP GENERAL REVENUES					
INTEREST EARNINGS	221,464	87,750	133,714	152%	117,000
OTHER TAX RECEIPTS	130,643	114,000	16,643	15%	152,000
MISC NON OP REVENUES	20,176	15,000	5,176	35%	20,000
PASSENGER FACILITY CHARGES (PFC'S)	1,174	9,000	(7,826)	(87%)	12,000
GAIN (LOSS) & SPECIAL ITEMS	10,422	0	10,422	0%	0
TOTAL NON-OP GENERAL REV	383,880	225,750	158,130	70%	301,000
NON-OP GENERAL EXPENSES					
ENVIRONMENTAL	198,759	243,750	(44,991)	(18%)	325,000
MISC NON OP EXPENSE	43,403	56,250	(12,847)	(23%)	75,000
TOTAL NON-OP GENERAL EXP	242,162	300,000	(57,838)	(19%)	400,000
NET NON-OP GENERAL SURPLUS (DEFICIT)	141,718	(74,250)	215,968	(291%)	(99,000)
NON-OP CAPITAL REVENUES					
PROPERTY TAX RECEIPTS	1,103,227	1,103,250	(23)	0%	1,471,000
TOTAL NON-OP CAPITAL REV	1,103,227	1,103,250	(23)	0%	1,471,000
NON-OP CAPITAL EXPENSES					
BOND COSTS & INTEREST EXPENSE	215,434	210,978	4,456	2%	281,304
TOTAL NON-OP CAPITAL EXP	215,434	210,978	4,456	2%	281,304
NET NON-OP CAPITAL SURPLUS (DEFICIT)	887,794	892,272	(4,478)	(1%)	1,189,696
NET NON-OP SURPLUS (DEFICIT)	1,029,511	818,022	211,490	26%	1,090,696
TOTAL NET SURPLUS (DEFICIT) (before Depr)	1,029,511	818,022	211,490	26%	1,090,696
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	1,029,511	818,022	211,490	26%	1,090,696