Port of Port Angeles 2017 Actual to Budget Variance Report – Operations 2nd Quarter YTD June 2017

(excludes Capital Projects)

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Operating Variance Explanation

Q2 2017 YTD operating revenues are \$5.23 million, which is \$731k or 16% higher than budget. The operating expenses are \$4.32 million, which is \$34k or 1% over budget. Expenses did not increase in proportion to revenues resulting in an Operating Surplus of \$911k (variance of \$696k higher than budget). The operating deficit after depreciation, of (\$284k), is a favorable variance of \$706k or 71% better than budget. Budgeted surplus was \$214k. Greater than expected log export activity is largely responsible for the higher revenues as well as a holdover lease at Bldg. 10.10 in the Airport Industrial Park.

Depreciation YTD is \$1.2 million which results in the net operating deficit of (\$284k). The net operating surplus before depreciation of \$911k represents cash flow.

Non-Operating Variances Explanation

The following explanation is based on Non-Operating across all departments, not just the Non-Operating (90) department.

Non-Operating Net Surplus Variance (General and Capital): Net Non-Op surplus is \$182k over budget mainly due to interest earnings from investments and increased grant funding for the FEMA Port Security Grant Program.

Budget Reclassifications

Q1, Q2 - no changes.

Adopted Budget and Report Budget: The following table summarizes the differences (if any) between the adopted budget and the budget in the financial statement variance reports.

	Approved	Report	Report Over (Under) Approved
Operating			· · · · · · · · · · · · · · · · · · ·
Revenues	\$ 8,961,751	\$ 8,961,751	Q1, Q2 - No changes
Expenses	\$ 8,461,392	\$ 8,461,392	Q1, Q2 - No changes
Op Surplus	\$ 500,359	\$ 500,359	Before depreciation (cash flow)
Depreciation	\$ 2,412,516	\$ 2,412,516	
Op Net Deficit	(\$1,912,157)	(\$1,912,157)	After depreciation
Non-Operating			
<u>Revenues</u>			
General	\$ 340,750	\$ 340,750	 Q1, Q2 - No Changes
Capital	<u>2,242,910</u>	<u>2,242,910</u>	
Total	2,583,660	\$ 2,583,660	
Expenses			
General	\$ 400,000	\$ 400,000	 Q1, Q2 – No changes
Capital	281,304	281,304	
Total	\$ 681,304	\$ 681,304	
Surplus/(Def)			
General	(\$ 59,250)	(\$ 59,250)	 Q1, Q2 – No changes
Capital	1,961,606	1,961,606	
Total	\$ 1,902,356	\$ 1,902,356	
Op & NonOp			
Net Deficit	(\$ 9,801)	(\$ 9,801)	After depreciation

continue on to next page

Department Actual to Budget Variance Explanation

	Variance Total	Explanation of Variance
Operating Revenues	\$731k or 16% higher	
Marine Terminals	\$333k or 24% higher	T1 Tanker/Non-Tanker services (Dockage, Labor Fee, Security Fee, Shore Power Utilities) are under (\$57k). This is offset by T3 log ship operations which are over budget by \$392k - (Dockage for Cargo, Wharfage, Services & Facilities) due to increase in estimated cargo volume.
Marine Trades Area	\$16k or 7% higher	Covered & Dry Storage over by \$12k (mixture of pleasure craft & fishing vessels) and Travel Lift usage slightly over.
Log Yard	\$245k or 28% higher	Revenues are higher due to increase from estimated export log activity: Land Services \$141k, Equip Rental \$59k, Water Services \$12k, Barging \$12k & Banding sales \$12k
Airports – FIA & SEK	\$5k or 3% higher	Revenues are slightly higher than budget due to FIA Hangar rentals & tie downs at both FIA and SEK.
Airport Rental Properties – FIA	\$83k or 14% higher	Revenues higher than budget mainly due to delayed tenant departure of Bldg 10.10. Original (planned) end of lease was 2016 Q2. Tenant departure undetermined at this time.
PA Boat Haven (includes Public Boat Ramp)	\$18k or 3% higher	Revenue higher than budget due to Monthly Moorage over by \$23k; Non-tax Monthly Moorage over by \$19k; Security for Navy/electric pass-thru sales/misc - higher by \$7k. Annual Launch Permits under by (\$3k); Daily Launch Permits under by (\$1k); Live Aboard & Dock Boxes under by (\$1k). Wharfage is currently under budget by (\$8k) and is expected to remain under due to the whale watching boat moving its mooring out of PABH. Structure rental is under (\$9k) – budgeted lease higher than actual negotiated rates.
John Wayne Marina	\$21k or	Monthly moorage is over \$7k, Non-Taxable is over \$6k Transient is under (\$6k), Pass-thru utility sales higher by
(includes Public Boat Ramp)	4% higher	\$15k. Daily launch permits slightly higher, offset to zero by lower Annual launch permits, Gas sales are slightly over with lower diesel sales netting total fuel sales to about zero.
Rental	\$7k or	Land lease over by \$7k due to unbudgeted, temporary
Properties	23% over	usage of the old Kply site (future MTIP).

	Variance	Explanation of Variance
Operating Expenses	\$34k or 1% over	
Marine Terminals	(\$9k) or (3%) under	T3 Dredge Study underway offset by timing of maintenance. Lower than budget tanker repair results in lower shore power usage.
Marine Trades Area	\$12k or 8% over	Over budget due to work on Master Plan (timing) & wastewater treatment, slightly offset by lower expenses in misc/other categories.
Log Yard	\$326k or 57% over budget	Expenses are over budget as increase in log export activities occur, including increased local usage of Port Log Yard. OT and FM Labor charged to Ops contributes, as well as LY general operating maintenance (bark debris removal, dust control, drainage/storm-water site prep, rock for yard fill), increased fuel usage and, unscheduled, major repair work on LY heavy equipment.
Airports – FIA & SEK	(\$49k) or (14%) under	Under budget mainly due to marketing funds not used. Budget includes funds to aid marketing when commercial passenger service returns to FIA. No air service as of Q2.
Airport Rental Properties - FIA	(\$80k) or (34%) under budget	Under budget mainly due to Broker Services not engaged as of Q2, Bldg 10.10 availability has not been determined. Maint expense also under due to Bldg 10.10 work planned, Port cannot complete until tenant departure.
PA Boat Haven (includes Public Boat Ramp)	\$5k or 1% over budget	On budget as of Q2.
John Wayne Marina (includes Public Boat Ramp)	\$27k or 7% over budget	Over budget due to credit card fees (increased cc usage by tenants), OT (7 day operation), unplanned security charge out due to personnel issues and utility & fuel expenses higher than expected.
Rental Properties	\$20k or 32% over budget	Over budget due to change in department structure. Salary budget did not include personnel, only charge-outs. Actuals include 2 individuals for the year
Mechanical Maintenance	\$14k or 20% over	Over due to safety supplies, waste oil disposal & wash rack cleanouts higher than anticipated (supporting increased log export activity).
Facilities Maintenance	\$28k or 28% over budget	Over due to less time spent in other departments as expected (mgr & maint labor chargeouts) and more work by Mech Dept than originally budgeted (FM vehicles & equip).
Business (Economic) Development	(\$71k) or (11%) under budget	Expenses are under due to restructure of personnel, one person was budgeted, but no employees are currently assigned. In addition, timing effects lower than budget expenses for outside services such as Advanced Wood Products Initiative, Sustainable Harvest and Other Timber Advocacy efforts.

	Variance	Explanation of Variance
Admin	(\$188k) or (18%) under	Currently under budget across multiple categories to include salaries & benefits (no merit increases, Admin Asst vacant), outside services and travel/training. \$27k has been utilized from the \$125k annual Contingency (\$25k CRTC adjustment & \$2k addtl economic impact funds).
Operating Surplus (before Depr)	\$696k or 325% higher	Revenues were over budget in total by 16%. Most departments were above budget to included MT, LY, ARP and Marinas. MT & LY are being driven by the better than expected export log market, ARP by a holdover lease at the 10.10 Bldg, and the Marinas by monthly moorage. Total Expenses were 1% over; higher log export related items and lower Admin.

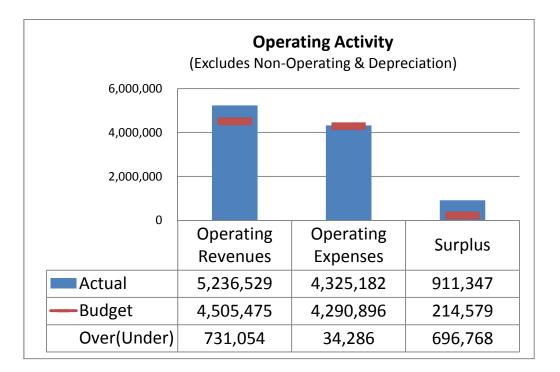
The Non-Operating (90) Department report only includes grant revenue for environmental projects. Grant revenues for capital projects are reported in each department. There is a separate Capital Projects Report for the second and fourth quarter.

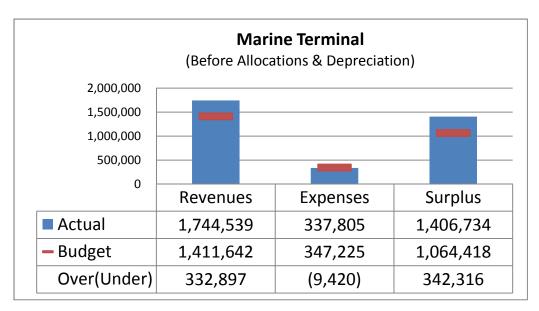
The following analysis is based on the Non-Operating (90) Department report. The Non-Operating Graphs are based on "All" departments, which includes operating and capital grant revenues across all departments.

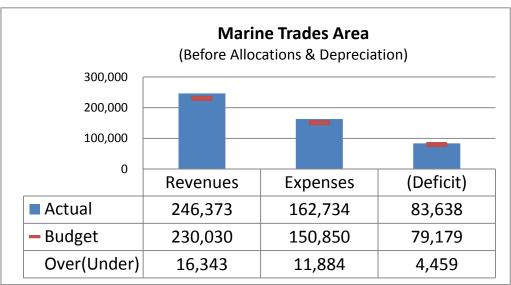
	Variance	Explanation of Variance
Non-Op	\$158k	Interest revenue from investments drives higher than
General	higher	budget (conservative estimate) combined with lower than
Surplus		expected environmental expenses.
Non-Op	\$2k	Property tax receipts & Bond costs on budget.
Capital	lower	
Surplus		

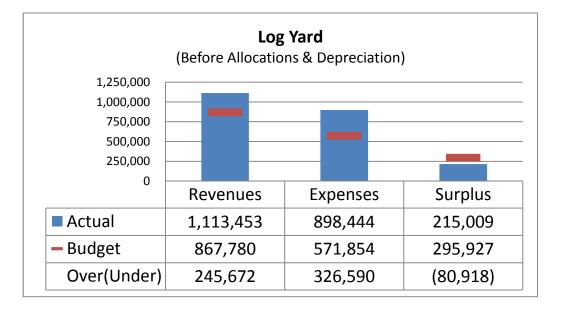
Port of Port Angeles YTD Qtr2 Financial Report

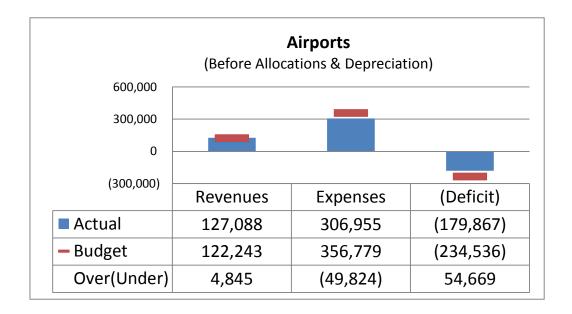
ΥID	Qtrz Financial Report				
		YTD Jun	YTD Jun	YTD Jun	YTD Jun
OPER	RATING REVENUES	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
	DOCKAGE	819,883	459,974	523,060	647,479
	WHARFAGE	645,185	290,220	476,055	524,486
	SERVICE & FACILITIES	375,844	168,609	282,394	316,854
	MT HANDLING	4,014	2,240	0	0
	LABOR SERVICES / SECURITY FEE	112,572	72,862	69,407	89,750
	LOG YARD STAGING	23,169	44,612	7,933	22,964
	LOG YARD LAND SERVICES	660,684	212,394	749,008	752,263
	LOG YARD WATER SERVICES	104,287	123,130	27,759	80,961
	MOORAGE	911,879	879,411	945,866	1,001,820
	MARINA & YARD FEES	144,421	145,203	136,657	141,690
	LANDING/PARKING FEES	7,416	3,038	3,553	3,540
	HANGAR/TIE DOWN	48,110	46,186	49,196	54,607
	OTHER USER FEES	10,220	3,302	3,426	11,453
	EQUIPMENT RENTAL	230,721	166,431	196,181	230,946
	LAND LEASE/RENT	317,133	345,401	309,784	334,148
	STRUCTURE LEASE/RENT	604,346	574,044	598,971	709,219
	USE AGMT AND OTHER RENT	17,321	22,426	23,996	20,580
	UTILITY PASS THRU & PRODUCT SALES	338,469	291,036	210,763	260,180
	MISC & INTERDEPT REVENUE	7,969	10,511	23,568	33,591
	TOTAL OPERATING REVENUES	5,383,642	3,861,029	4,637,576	5,236,529
OPER	RATING EXPENSES				
	SALARIES, WAGES & BENEFITS	1,525,371	1,513,260	1,584,403	1,595,412
	SUPPLIES	198,613	137,238	166,635	179,804
	OUTSIDE SERVICES	502,992	437,731	777,238	965,137
	PUBLIC INFORMATION	9,842	15,827	26,356	44,265
	MARKETING	12,815	10,654	18,940	25,313
	COMMUNITY RELATIONS	65	0	2,933	1,553
	ADS, DUES & PUBLICATIONS	43,358	44,900	34,423	31,044
	TRAVEL MEETINGS	15,227	22,769	14,933	20,306
	TRAVEL/TRAINING	29,087	44,449	23,103	22,795
	PROMO HOSTING, TRADE & INDUSTRIAL DEV	4,832	4,692	3,579	8,451
	RENT, UTILITIES, INSURANCE, TAXES	413,933	417,810	447,949	533,807
	UTILITY (Pass Thru) & COST OF GOODS SOLD	259,010	215,402	161,159	212,475
	OTHER EXPENSES (Misc & Interdept)	17,737	14,129	18,679	40,934
	MAINTENANCE LABOR & BENEFITS	350,793	369,032	390,967	414,185
	MAINTENANCE (Materials & Services)	226,991	171,288	154,760	229,701
	TOTAL OPERATING EXPENSES	3,610,668	3,419,181	3,826,056	4,325,182
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	OPERATING SURPLUS (DEFICIT) (before Depr)	1,772,975	441,847	811,521	911,347
	DEPRECIATION (includes donated assets)	955,925	1,002,143	1,077,391	1,196,171
				/	
	OPERATING SURPLUS (DEFICIT) (after Depr)	817,050	(560,296)	(265,870)	(284,824)

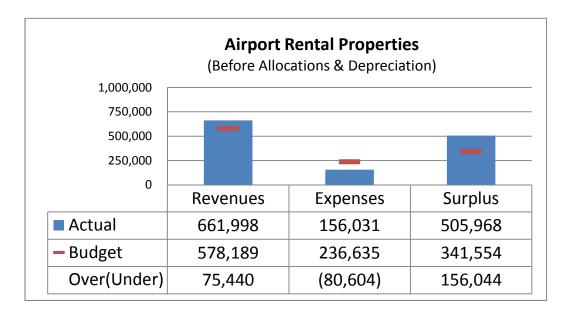


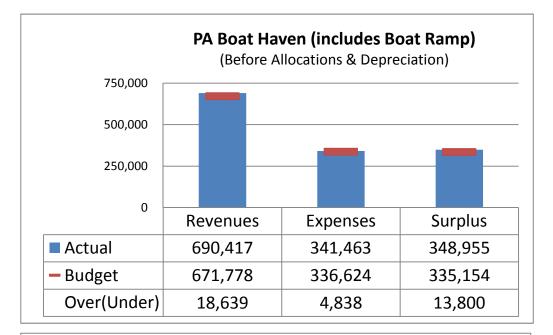


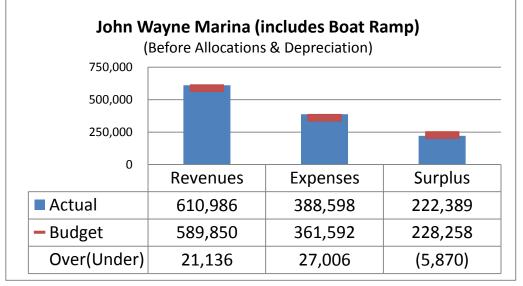


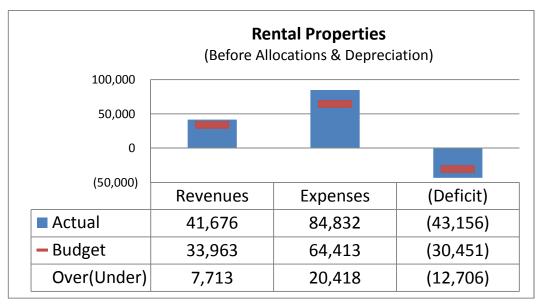


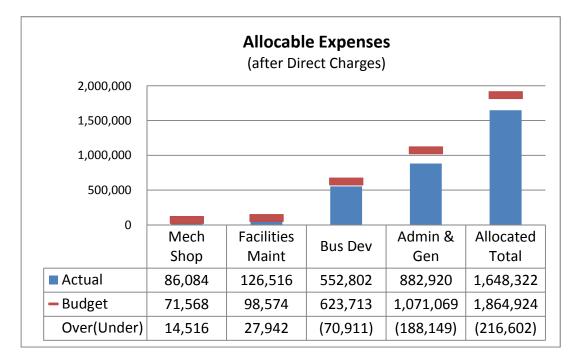


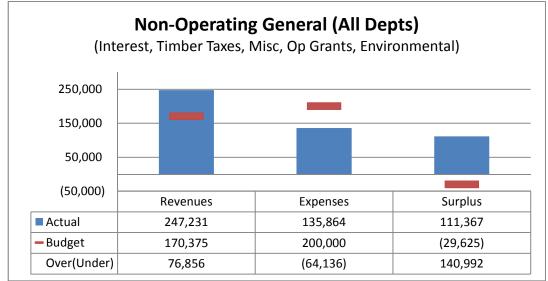


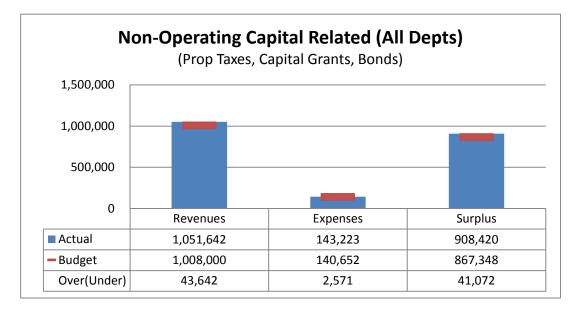












Port of Port Angeles General Fund Summary Actual to Budget Variance Report For the Six Months Ending Friday, June 30, 2017

FUI	the Six Months End			nort	
	VTD		2017 Variance Re		ANINILLAT
	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	BUDGET %	ANNUAL BUDGET
OPERATING REVENUES	ACTUAL	BODGLI	BODGLIŞ	BODGLI /	BODGLI
OF ERATING REVENUES					
MARINE TERMINAL	1,744,539	1,411,642	332,897	24%	2,823,285
MARINE TRADES AREA	246.373	230,030	16,343	7%	460,059
LOG YARD	1,113,453	867,780	245,672	28%	1,735,561
AIRPORTS	127,088	122,243	4,845	4%	244,486
AIRPORT RENTAL PROPERTIES	661,998	578,189	83,810	14%	1,107,177
MARINA: Port Angeles Boat Haven	690,417	671,778	18,639	3%	1,343,557
MARINA: John Wayne Marina	610,986	589,850	21,136	4%	1,179,701
RENTAL PROPERTIES	41,676	33,963	7,713	23%	67,925
TOTAL OPERATING REVENUES	5,236,529	4,505,475	731,054	16%	8,961,751
NON-OPERATING REVENUES					
GENERAL	247,231	170,375	76,856	45%	340,750
CAPITAL	1,051,642	1,008,000	43,642	4%	2,242,910
TOTAL NON-OPERATING REVENUES	1,298,873	1,178,375	120,498	10%	2,583,660
	1,200,010	1,110,010	120,400	1070	2,000,000
TOTAL REVENUES	6,535,402	5,683,850	851,552	15%	11,545,411
OPERATING EXPENSES					
MARINE TERMINAL	337,805	347,225	(9,420)	(3%)	694,441
MARINE TRADES AREA	162,734	150,850	11,884	8%	301,701
LOG YARD	898,444	571,854	326,590	57%	1,143,708
AIRPORTS	306,955	356,779	(49,824)	(14%)	713,554
AIRPORT RENTAL PROPERTIES	156,031	236,635	(80,604)	(34%)	473,219
MARINA: Port Angeles Boat Haven	341,463	336,624	4,838	1%	673,238
MARINA: John Wayne Marina	388,598	361,592	27,006	7%	723,184
RENTAL PROPERTIES	84,832	64,413	20,418	32%	128,827
BUSINESS UNIT EXPENSES	2,676,861	2,425,972	250,888	10%	4,851,872
MECHANICAL MAINTENANCE	86,084	71,568	14,516	20%	143,136
FACILITIES MAINTENANCE	126,516	98,574	27,942	28%	197,148
ECONOMIC DEVELOPMENT	552,802	623,713	(70,911)	(11%)	1,127,098
ADMIN & GENERAL	882,920	1,071,069	(188,149)	(18%)	2,142,138
MAINT & ALLOCATED EXPENSES	1,648,322	1,864,924	(216,602)	(12%)	3,609,520
OPERATING EXPENSES	4,325,182	4,290,896	34,286	1%	8,461,392
DEPRECIATION	1,196,171	1,206,258	(10,087)	(1%)	2,412,516
NON-OPERATING EXPENSES					
GENERAL	135,864	200,000	(64,136)	(32%)	400,000
CAPITAL	143,223	140,652	2,571	2%	281,304
TOTAL NON-OPERATING EXPENSES	279,087	340,652	(61,565)	(18%)	681,304
			<u> </u>		
TOTAL EXPENDITURES	5,800,440	5,837,806	(37,366)	(1%)	11,555,212
Error: Total Over (Under) Sum of All Accounts	0	0	0	(100%)	0
OPERATING NET SURPLUS (DEFICIT)	(284,824)	(991,679)	706,855	(71%)	(1,912,157)
NON-OP NET SURPLUS (DEFICIT)	1,019,786	837,723	182,063	22%	1,902,356
NET SURPLUS (DEFICIT)	734,962	(153,956)	888,918	(577%)	(9,801)

Port of Port Angeles Summary of All Units Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

For the	June 2017 Variance Report					
	VTD	YTD		OVER (UNDER)	ANNUAL	
	YTD	BUDGET	BUDGET \$	BUDGET %	BUDGET	
OPERATING REVENUES	ACTUAL	BUDGET	BODGET \$	BUDGET %	BODGET	
OPERATING REVENUES						
DOCKAGE	647,479	535.590	111,889	21%	1,071,180	
WHARFAGE	524,486	398,550	125,936	32%	797,100	
SERVICE & FACILITIES	316,854	235,440	81,414	35%	470,880	
MT HANDLING	0	1,250	(1,250)	(100%)	2,500	
LABOR SERVICES / SECURITY FEE	89,750	78,668	11,082	14%	157,336	
LOG YARD STAGING	22,964	16,262	6,702	41%	32,524	
LOG YARD LAND SERVICES	752,263	611,184	141,080	23%	1,222,367	
LOG YARD WATER SERVICES	80,961	68,583	12,377	18%	137,167	
MOORAGE	1,001,820	958,950	42,870	4%	1,917,900	
MARINA & YARD FEES	141,690	136,300	5,390	4%	272,600	
LANDING/PARKING FEES	3,540	3,550	(10)	0%	7,100	
HANGAR/TIE DOWN	54,607	50,200	4,407	9%	100,400	
OTHER USER FEES	11,453	8,150	3,303	41%	16,300	
EQUIPMENT RENTAL	230,946	160,130	70,816	44%	320,260	
LAND LEASE/RENT	334,148	287,492	46,656	16%	525,783	
STRUCTURE LEASE/RENT	709,219	657,904	51,314	8%	1,315,809	
	20,580	21,950	(1,370)	(6%)	43,900	
UTILITY PASS THRU & PRODUCT SALES	260,180	241,260	18,920	8%	482,520	
MISC & INTERDEPT REVENUE	33,591	34,063	(472)	(1%)	68,125	
TOTAL OPERATING REVENUES	5,236,529	4,505,475	731,054	16%	8,961,751	
OPERATING EXPENSES						
SALARIES, WAGES & BENEFITS	1,595,412	1,569,267	26,146	2%	3,138,533	
SUPPLIES	179,804	148,275	31,530	21%	296,550	
OUTSIDE SERVICES	965,137	1,062,648	(97,511)	(9%)	2,004,968	
PUBLIC INFORMATION	44,265	23,044	21,221	92%	46,088	
MARKETING	25,313	84,250	(58,937)	(70%)	168,500	
COMMUNITY RELATIONS	1,553	2,650	(1,097)	(41%)	5,300	
ADS, DUES & PUBLICATIONS	31,044	21,580	9,465	44%	43,159	
TRAVEL MEETINGS	20,306	34,200	(13,894)	(41%)	68,400	
	22,795	37,883	(15,088)	(40%)	75,767	
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	0 454	10.000	(2,440)	(000/)	24 900	
DEV	8,451	10,900	(2,449)	(22%)	21,800	
RENT, UTILITIES, INSURANCE, TAXES UTILITY (Pass Thru) & COST OF GOODS SOLD	533,807	416,677	117,130	28% 7%	833,331 396,149	
OTHER EXPENSES (Misc & Interdept)	212,475 40,934	198,075 17,575	14,401 23,359	133%	35,100	
CONTINGENCY	40,934	62,500	(62,500)	(100%)	125,000	
MAINTENANCE LABOR & BENEFITS	414,185	406,186	7,999	2%	812,372	
MAINTENANCE (Materials & Services)	229,701	195,187	34,514	18%	390,375	
TOTAL OPERATING EXPENSES	4,325,182	4,290,896	34,286	<u> </u>	8,461,392	
	4,525,162	4,290,090	54,200	1 /0	0,401,392	
OPERATING SURPLUS (DEFICIT) (before Depr)	911,347	214,579	696,768	325%	500,359	
			,			
ALLOCATED EXPENSES	0	0	0	(100%)	0	
DEPRECIATION (includes donated assets)	1,196,171	1,206,258	(10,087)	(1%)	2,412,516	
OREDATING SURDI US (DEEICIT) (offer Denr						
OPERATING SURPLUS (DEFICIT) (after Depr	(204.024)	(004 670)	700 055	(740/)	(4.042.457)	
& Alloc)	(284,824)	(991,679)	706,855	(71%)	(1,912,157)	
NON-OP GENERAL REVENUES						
INTEREST EARNINGS	144,519	58,500	86,019	147%	117,000	
OTHER TAX RECEIPTS	46,183	76,000	(29,817)	(39%)	152,000	
MISC NON OP REVENUES	19,431	10,000	9,431	94%	20,000	
GRANTS - OPERATIONS	2,408	19,875	(17,467)	(88%)	39,750	
PASSENGER FACILITY CHARGES (PFC'S)	637	6,000	(5,363)	(89%)	12,000	
GAIN (LOSS) & SPECIAL ITEMS	34,054	0	34,054	0%	0	
TOTAL NON-OP GENERAL REV	247,231	170,375	76,856	45%	340,750	
	2-77,201		70,000		0-10,100	
NON-OP GENERAL EXPENSES						
ENVIRONMENTAL	127,806	162,500	(34,694)	(21%)	325,000	

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Port of Port Angeles Summary of All Units Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

		June	2017 Variance	Report	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
MISC NON OP EXPENSE	8,058	37,500	(29,442)	(79%)	75,000
TOTAL NON-OP GENERAL EXP	135,864	200,000	(64,136)	(32%)	400,000
NET NON-OP GENERAL SURPLUS (DEFICIT)	111,367	(29,625)	140,992	(476%)	(59,250)
NON-OP CAPITAL REVENUES					
PROPERTY TAX RECEIPTS	735,485	735,500	(15)	0%	1,471,000
GRANTS - CAPITAL	316,157	272,500	43,657	16%	771,910
TOTAL NON-OP CAPITAL REV	1,051,642	1,008,000	43,642	4%	2,242,910
NON-OP CAPITAL EXPENSES					
BOND COSTS & INTEREST EXPENSE	143,223	140,652	2,571	2%	281,304
TOTAL NON-OP CAPITAL EXP	143,223	140,652	2,571	2%	281,304
NET NON-OP CAPITAL SURPLUS (DEFICIT)	908,420	867,348	41,072	5%	1,961,606
NET NON-OP SURPLUS (DEFICIT)	1,019,786	837,723	182,063	22%	1,902,356
TOTAL NET SURPLUS (DEFICIT) (before Depr)	1,931,133	1,052,302	878,831	84%	2,402,715
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	734,962	(153,956)	888,918	(577%)	(9,801)

Port of Port Angeles MARINE TERMINAL Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Renort	
	YTD ACTUAL	YTD BUDGET		OVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES	ACTORE		+		
DOCKAGE	647,479	535,590	111,889	21%	1,071,180
WHARFAGE	523,245	388,800	134,445	35%	777,600
SERVICE & FACILITIES	316,854	235,440	81,414	35%	470,880
MT HANDLING	0	1,250	(1,250)	(100%)	2,500
LABOR SERVICES / SECURITY FEE	85,428	77,868	7,560	10%	155,736
OTHER USER FEES	1,465	500	965	193%	1,000
EQUIPMENT RENTAL	4,990	7,500	(2,511)	(33%)	15,000
	35,757	10,521	25,236	240%	21,042
STRUCTURE LEASE/RENT USE AGMT AND OTHER RENT	95,862	111,273	(15,411)	(14%) 126%	222,547
UTILITY PASS THRU & PRODUCT SALES	5,422 26,437	2,400 40,000	3,022 (13,563)	(34%)	4,800 80,000
MISC & INTERDEPT REVENUE	1,601	40,000	1,101	220%	1,000
TOTAL OPERATING REVENUES	1,744,539	1,411,642	332,897	24%	2,823,285
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	140,851	143,801	(2,950)	(2%)	287,602
SUPPLIES	4,431	5,000	(569)	(11%)	10,000
OUTSIDE SERVICES	64,229	37,500	26,729	71%	75,000
PUBLIC INFORMATION	195	500	(305)	(61%)	1,000
ADS, DUES & PUBLICATIONS	1,800	1,250	550	44%	2,500
TRAVEL MEETINGS TRAVEL/TRAINING	1,028 740	1,500	(472)	(31%)	3,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	740	1,250	(510)	(41%)	2,500
DEV	4,255	1,000	3,255	325%	2,000
RENT, UTILITIES, INSURANCE, TAXES	53,306	46,544	6,762	15%	93,080
UTILITY (Pass Thru) & COST OF GOODS SOLD	22,073	35,000	(12,927)	(37%)	70,000
OTHER EXPENSES (Misc & Interdept)	1,541	1,500	41	3%	3,000
MAINTENANCE LABOR & BENEFITS	37,916	57,730	(19,814)	(34%)	115,459
MAINTENANCE (Materials & Services) TOTAL OPERATING EXPENSES	<u> </u>	<u>14,650</u> 347,225	(9,210) (9,420)	(63%) (3%)	<u>29,300</u> 694,441
				, ,	
OPERATING SURPLUS (DEFICIT) (before Depr)	1,406,734	1,064,418	342,316	32%	2,128,844
	•		(100.444)	(1000())	
ALLOCATED EXPENSES DEPRECIATION (includes donated assets)	0 173,443	198,444 185,584	(198,444) (12,141)	(100%) (7%)	396,888 371,168
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	1,233,291	680,390	552,901	81%	1,360,788
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	250	0	250	0%	0
TOTAL NON-OP GENERAL REV	250	0	250	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	250	0	250	0%	0
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	283,038	225,000	58,038	26%_	225,000
TOTAL NON-OP CAPITAL REV	283,038	225,000	58,038	26%	225,000
NET NON-OP CAPITAL SURPLUS (DEFICIT)	283,038	225,000	58,038	26%	225,000
NET NON-OP SURPLUS (DEFICIT)	283,288	225,000	58,288	26%	225,000
TOTAL NET SURPLUS (DEFICIT) (before Depr)	1,690,023	1,289,418	400,605	31%	2,353,844
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	1,516,579	905,390	611,189	68%	1,585,788

Port of Port Angeles MARINE TRADES AREA Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

For the	June 2017 Variance Report				
	VTD	YTD		OVER (UNDER)	ANNUAL
	YTD	BUDGET	BUDGET \$	BUDGET %	BUDGET
	ACTUAL	BUDGET	DODGET \$	BUDGET %	BUDGET
OPERATING REVENUES					
MARINA & YARD FEES	95.636	83.500	12.136	15%	167,000
OTHER USER FEES	500	5,000	(4,500)	(90%)	10,000
EQUIPMENT RENTAL	60,772	50,000	10,772	22%	100,000
LAND LEASE/RENT	40,775	40,775	0	0%	81,550
STRUCTURE LEASE/RENT	33,789	32,005	1,784	6%	64,009
USE AGMT AND OTHER RENT	13,953	18,000	(4,047)	(22%)	36,000
UTILITY PASS THRU & PRODUCT SALES	551	500	51	10%	1,000
MISC & INTERDEPT REVENUE	397	250	147	59%	500
TOTAL OPERATING REVENUES	246,373	230,030	16,343	7%	460,059
					,
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	45,906	54,139	(8,233)	(15%)	108,278
SUPPLIES	1,409	5,000	(3,591)	(72%)	10,000
OUTSIDE SERVICES	61,304	38,300	23,005	60%	76,600
MARKETING	1,300	2,500	(1,200)	(48%)	5,000
ADS, DUES & PUBLICATIONS	0	300	(300)	(100%)	600
TRAVEL MEETINGS	0	750	(750)	(100%)	1,500
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	-		()	(100,0)	.,
DEV	119	500	(381)	(76%)	1,000
RENT, UTILITIES, INSURANCE, TAXES	25,392	13,958	11,433	82%	27,917
UTILITY (Pass Thru) & COST OF GOODS SOLD	0	1,100	(1,100)	(100%)	2,200
OTHER EXPENSES (Misc & Interdept)	664	500	164	33%	1,000
MAINTENANCE LABOR & BENEFITS	21,404	24.803	(3.399)	(14%)	49,606
MAINTENANCE (Materials & Services)	5,236	9,000	(3,764)	(42%)	18,000
TOTAL OPERATING EXPENSES	162,734	150,850	11,884	8%	301,701
	· · ·				
OPERATING SURPLUS (DEFICIT) (before Depr)	83,638	79,179	4,459	6%	158,358
	05,050	13,113	-,-05	070	150,550
ALLOCATED EXPENSES	0	95,180	(95,180)	(100%)	190,360
DEPRECIATION (includes donated assets)	31,913	32,340	(427)	(1%)	64,680
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	51,725	(48,341)	100,066	(207%)	(96,682)
,	0	0	0		0
NET NON-OP SURPLUS (DEFICIT)	U	U	U	0%	U
TOTAL NET SURPLUS (DEFICIT) (before Depr)	83,638	79,179	4,459	6%	158,358
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	51,725	(48,341)	100,066	(207%)	(96,682)
/ /////	01,720	(170,071)	100,000	20170)	(30,002)

Port of Port Angeles LOG YARD Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

	June	2017 Variance H		
тр				ANNUAL
UAL	BUDGET	BODGEI \$	BUDGET %	BUDGET
22 964	16 262	6 702	41%	32,524
,	,	,		1,222,367
	,	,		137,167
,	,	,		137,107
	v			193,960
,	,	,		32,092
				43,726
				38,800
,	,	,		,
				34,925
13,453	867,780	245,672	28%	1,735,561
370 070	306 806	63 264	21%	613,612
,	,	,		100,000
				15,000
,	,	,		13,000
				1,500
				1,500
	-			2,000
,	,	,		1,500
2,019	750	1,009	249%	1,500
2 255	1 000	255	109/	3,800
,	'			77,618
,	,	,		40,400
,	'	,		,
				6,000
	,	,		160,778
· · · · · ·				121,500
398,444	571,854	326,590	57%	1,143,708
215,009	295,927	(80,918)	(27%)	591,853
0	350,625	(350,625)	(100%)	701,251
162,211	168,740	(6,529)	(4%)	337,480
50 700	(222,420)	076 007	(42.40/)	(446.070)
-			· · · · ·	(446,878)
0	0	0	0%	0
215,009	295,927	(80,918)	(27%)	591,853
52,798	(223,439)	276,237	(124%)	(446,878)
	0 162,211 52,798 0 215,009	UAL BUDGET 22,964 16,262 752,263 611,184 80,961 68,583 300 0 156,374 96,980 16,319 16,046 21,954 21,863 32,319 19,400 29,998 17,463 113,453 867,780 370,070 306,806 81,696 50,000 12,221 7,500 57 0 1,125 750 2,481 0 2,492 1,000 2,619 750 2,492 1,000 2,619 750 2,255 1,900 110,891 38,809 30,864 20,200 12,782 3,000 12,1828 80,389 147,064 60,750 98,4444 571,854 215,009 295,927 0 350,625 162,211 168,740	UAL BUDGET BUDGET \$ 22,964 16,262 6,702 752,263 611,184 141,080 80,961 68,583 12,377 300 0 300 156,374 96,980 59,394 16,319 16,046 273 21,954 21,863 91 32,319 19,400 12,919 29,998 17,463 12,536 113,453 867,780 245,672 370,070 306,806 63,264 81,696 50,000 31,696 12,221 7,500 4,721 57 0 57 1,125 750 375 2,481 0 2,481 2,492 1,000 1,492 2,619 750 1,869 2,255 1,900 355 110,891 38,809 72,082 30,864 20,200 10,664 12,782 3,000 9,782 <	TUAL BUDGET BUDGET \$ BUDGET \$ BUDGET \$ 22,964 16,262 6,702 41% 752,263 611,184 141,080 23% 80,961 68,583 12,377 18% 156,374 96,980 59,394 61% 156,374 96,980 59,394 61% 12,319 16,046 273 2% 21,954 21,863 91 0% 32,319 19,400 12,516 772% 713,453 867,780 245,672 28% 370,070 306,806 63,264 21% 81,696 50,000 31,696 63% 57 0 57 0% 2,481 0 2,481 0% 2,499 1,000 1,492 149% 2,619 750 1,869 249% 2,255 1,900 355 19% 110,891 38,809 72,082 186% 30,86

Port of Port Angeles AIRPORTS (31, 32, 33) Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

For the	ne Six Months Ending Friday, June 30, 2017					
			2017 Variance R			
	YTD	YTD	OVER (UNDER)		ANNUAL	
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET	
OPERATING REVENUES						
	2 5 4 0	2 550	(10)	00/	7 100	
	3,540	3,550	(10)	0%	7,100	
HANGAR/TIE DOWN	54,607	50,200	4,407	9%	100,400	
OTHER USER FEES	3,187	2,650	537	20%	5,300	
	8,186	0	8,186	0%	0	
	198,255	190,720	7,536	4%	332,239	
STRUCTURE LEASE/RENT	514,079	442,052	72,027	16%	884,104	
USE AGMT AND OTHER RENT	1,205	1,500	(295)	(20%)	3,000	
UTILITY PASS THRU & PRODUCT SALES	6,222	6,160	62	1%	12,320	
MISC & INTERDEPT REVENUE	(194)	3,600	(3,794)	(105%)	7,200	
TOTAL OPERATING REVENUES	789,086	700,432	88,654	13%	1,351,663	
OPERATING EXPENSES						
	100.057	100 640	(4 505)	(10/)	267 295	
SALARIES, WAGES & BENEFITS	132,057	133,643	(1,585)	(1%)	267,285	
SUPPLIES	5,226	5,600	(374)	(7%)	11,200	
OUTSIDE SERVICES	44,257	95,260	(51,003)	(54%)	190,520	
	2,564	600	1,964	327%	1,200	
MARKETING	3,129	61,000	(57,871)	(95%)	122,000	
COMMUNITY RELATIONS	0	150	(150)	(100%)	300	
ADS, DUES & PUBLICATIONS	1,400	125	1,275	1020%	250	
TRAVEL MEETINGS	5,535	200	5,335	2668%	400	
TRAVEL/TRAINING PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	1,184	1,500	(316)	(21%)	3,000	
DEV	969	2 750	(0.000)	(770/)	7 500	
	862	3,750	(2,888)	(77%)	7,500	
	134,064	125,221	8,843	7%	250,436	
UTILITY (Pass Thru) & COST OF GOODS SOLD	5,905	4,464	1,441	32%	8,929	
OTHER EXPENSES (Misc & Interdept)	(12,236)	950	(13,186)	(1388%)	1,850	
MAINTENANCE LABOR & BENEFITS	115,223	115,676	(454)	0%	231,353	
MAINTENANCE (Materials & Services) TOTAL OPERATING EXPENSES	<u>23,816</u> 462,986	<u>45,275</u> 593,414	(21,459) (130,428)	<u>(47%)</u> (22%)	90,550 1,186,773	
TOTAL OPERATING EXPENSES	402,900	595,414	(130,420)	(2270)	1,100,773	
OPERATING SURPLUS (DEFICIT) (before Depr)	326,100	107,018	219,083	205%	164,890	
	520,100	107,010	213,003	20070	104,000	
ALLOCATED EXPENSES	0	861,152	(861,152)	(100%)	1,601,976	
DEPRECIATION (includes donated assets)	480,313	478,623	1,690	0%	957,246	
OPERATING SURPLUS (DEFICIT) (after Depr						
& Alloc)	(154,213)	(1,232,757)	1,078,545	(87%)	(2,394,332)	
NON-OP CAPITAL REVENUES						
GRANTS - CAPITAL	12,179	47,500	(35,321)	(74%)	410,000	
TOTAL NON-OP CAPITAL REV	12,179	47,500	(35,321)	(74%)	410,000	
TOTAL NON-OF CAFITAL REV	12,179	47,500	(35,321)	(7470)	410,000	
NET NON-OP CAPITAL SURPLUS (DEFICIT)	12,179	47,500	(35,321)	(74%)	410,000	
NET NON-OP SURPLUS (DEFICIT)	12,179	47,500	(35,321)	(74%)	410,000	
TOTAL NET SURPLUS (DEFICIT) (before Depr)	338,279	154,518	183,761	119%	574,890	
TOTAL NET SURPLUS (DEFICIT) (after Depr &	(4.10.00.1)	(4 407 07-	4.040.000	(000)	(4.004.000)	
Alloc)	(142,034)	(1,185,257)	1,043,223	(88%)	(1,984,332)	

Port of Port Angeles FAIRCHILD AIRPORT Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

	Six Months Endir			Jamart.	
	VTD		2017 Variance F		ANNUAL
	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	BUDGET %	ANNUAL BUDGET
OPERATING REVENUES	ACTUAL	BODGET	BODOLIŲ	BODGET /	BODGET
LANDING/PARKING FEES	3,540	3,550	(10)	0%	7,100
HANGAR/TIE DOWN	46,709	43,050	3,659	8%	86,100
OTHER USER FEES	3,187	2,650	537	20%	5,300
LAND LEASE/RENT	21,855	21,747	108	0%	43,494
STRUCTURE LEASE/RENT	38,136	38,346	(210)	(1%)	76,692
UTILITY PASS THRU & PRODUCT SALES	5,400	5,350	50	1%	10,700
MISC & INTERDEPT REVENUE	63	100	(37)	(37%)	200
TOTAL OPERATING REVENUES	118,890	114,793	4,097	4%	229,586
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	91,804	90,686	1,119	1%	181,371
SUPPLIES	4,784	5,000	(216)	(4%)	10,000
OUTSIDE SERVICES	16,444	13,100	3,344	26%	26,200
PUBLIC INFORMATION	2,564	500	2,064	413%	1,000
MARKETING	644	55,000	(54,356)	(99%)	110,000
COMMUNITY RELATIONS	0	150	(150)	(100%)	300
ADS, DUES & PUBLICATIONS	1,283	125	1,158	926%	250
TRAVEL MEETINGS	3,076	200	2,876	1438%	400
TRAVEL/TRAINING	1,184	1,500	(316)	(21%)	3,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL					
DEV	491	0	491	0%	0
RENT, UTILITIES, INSURANCE, TAXES	86,666	81,363	5,303	7%	162,721
UTILITY (Pass Thru) & COST OF GOODS SOLD	5,383	3,954	1,429	36%	7,909
OTHER EXPENSES (Misc & Interdept)	(12,236)	750	(12,986)	(1731%)	1,500
MAINTENANCE LABOR & BENEFITS	80,458	76,547	3,910	5%	153,095
MAINTENANCE (Materials & Services)	13,275	12,400	875	7%	24,800
TOTAL OPERATING EXPENSES	295,821	341,275	(45,454)	(13%)	682,546
OPERATING SURPLUS (DEFICIT) (before Depr)	(176,931)	(226,482)	49,552	(22%)	(452,960)
ALLOCATED EXPENSES	0	194,154	(194,154)	(100%)	388,308
DEPRECIATION (includes donated assets)	245,655	245,157	498	0%	490,314
OPERATING SURPLUS (DEFICIT) (after Depr	(422 506)	(CCE 702)	242 207	(270/)	(4 224 502)
& Alloc)	(422,586)	(665,793)	243,207	(37%)	(1,331,582)
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	12,179	47,500	(35,321)	(74%)	410,000
TOTAL NON-OP CAPITAL REV	12,179	47,500	(35,321)	(74%)	410,000
NET NON-OP CAPITAL SURPLUS (DEFICIT)	12,179	47,500	(35,321)	(74%)	410,000
NET NON-OP SURPLUS (DEFICIT)	12,179	47,500	(35,321)	(74%)	410,000
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(164,752)	(178,982)	14,230	(8%)	(42,960)
TOTAL NET SURPLUS (DEFICIT) (after Depr & Alloc)	(410,408)	(618,293)	207,886	(34%)	(921,582)

Port of Port Angeles FIA NON AERONAUTICAL Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

For the	Six Months End		2017 Variance l	Panart	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING REVENUES	ACTUAL	BODGLI	BODGLIŞ	BODGLI /	BODGLI
OFERATING REVENUES					
EQUIPMENT RENTAL	8,186	0	8,186	0%	0
LAND LEASE/RENT	176,400	168,973	7,428	4%	288,745
STRUCTURE LEASE/RENT	475,943	403,706	72,237	18%	807,412
USE AGMT AND OTHER RENT	1,205	1,500	(295)	(20%)	3,000
UTILITY PASS THRU & PRODUCT SALES	522	510	12	2%	1,020
MISC & INTERDEPT REVENUE	(257)	3,500	(3,757)	(107%)	7,000
TOTAL OPERATING REVENUES	661,998	578,189	83,810	14%	1,107,177
OPERATING EXPENSES	_				
SALARIES, WAGES & BENEFITS	37,683	39,600	(1,916)	(5%)	79,199
SUPPLIES	442	500	(58)	(12%)	1,000
OUTSIDE SERVICES	26,013	79,500	(53,487)	(67%)	159,000
PUBLIC INFORMATION	0	100	(100)	(100%)	200
MARKETING	2,485	6,000	(3,515)	(59%)	12,000
ADS, DUES & PUBLICATIONS	118	0	118	0%	0
TRAVEL MEETINGS	2,459	0	2,459	0%	0
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL					
DEV	371	3,750	(3,379)	(90%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	43,512	40,390	3,122	8%	80,779
UTILITY (Pass Thru) & COST OF GOODS SOLD	522	510	12	2%	1,020
OTHER EXPENSES (Misc & Interdept)	0	150	(150)	(100%)	250
MAINTENANCE LABOR & BENEFITS	31,911	36,135	(4,224)	(12%)	72,271
MAINTENANCE (Materials & Services)	10,515	30,000	(19,485)	(65%)	60,000
TOTAL OPERATING EXPENSES	156,031	236,635	(80,604)	(34%)	473,219
OPERATING SURPLUS (DEFICIT) (before				100 (
Depr)	505,968	341,554	164,414	48%	633,958
ALLOCATED EXPENSES	0	658,074	(658,074)	(100%)	1,195,820
DEPRECIATION (includes donated assets)	232,808	231,617	(058,074)	(100%)	463,233
Der Reoration (meldues ubhaled assets)	232,000	201,017	1,132	170	405,255
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	273,159	(548,137)	821,296	(150%)	(1,025,095)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	505,968	341,554	164,414	48%	633,958
TOTAL NET SURPLUS (DEFICIT) (after Depr &	070 450	(E 40 407)	004 000	(4500/)	(4.005.005)
Alloc)	273,159	(548,137)	821,296	(150%)	(1,025,095)

Port of Port Angeles SEKIU AIRPORT Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance	Report	
	YTD ACTUAL	YTD BUDGET	OVER (UNDER) BUDGET \$	ÓVER (UNDER) BUDGET %	ANNUAL BUDGET
OPERATING REVENUES					
HANGAR/TIE DOWN	7,898	7,150	747	10%	14,300
UTILITY PASS THRU & PRODUCT SALES TOTAL OPERATING REVENUES	<u> </u>	<u> </u>	0 747	<u> </u>	<u> </u>
OPERATING EXPENSES	-,	,			,
OF ERATING EXPENSES					
SALARIES, WAGES & BENEFITS	2,570	3,358	(788)	(23%)	6,715
SUPPLIES	0	100	(100)	(100%)	200
OUTSIDE SERVICES	1,800	2,660	(860)	(32%)	5,320
RENT, UTILITIES, INSURANCE, TAXES	3,886	3,468	418	12%	6,936
OTHER EXPENSES (Misc & Interdept)	0	50	(50)	(100%)	100
MAINTENANCE LABOR & BENEFITS	2,854	2,994	(140)	(5%)	5,987
MAINTENANCE (Materials & Services)	25	2,875	(2,850)	(99%)	5,750
TOTAL OPERATING EXPENSES	11,134	15,504	(4,370)	(28%)	31,008
OPERATING SURPLUS (DEFICIT) (before					
Depr)	(2,937)	(8,054)	5,117	(64%)	(16,108)
ALLOCATED EXPENSES	0	8,924	(8,924)	(100%)	17,848
DEPRECIATION (includes donated assets)	1,849	1,850	0	0%	3,699
OPERATING SURPLUS (DEFICIT) (after Depr	<i></i>	<i></i>			<i></i>
& Alloc)	(4,786)	(18,827)	14,042	(75%)	(37,655)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(2,937)	(8,054)	5,117	(64%)	(16,108)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	(4,786)	(18,827)	14,042	(75%)	(37,655)

Port of Port Angeles MARINAS (41 - 51) Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Ponort	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING REVENUES	ACTUAL	BODGLI	BODGLI \$	BODGLI /	BODGLI
OFERATING REVENUES					
WHARFAGE	1,241	9,750	(8,509)	(87%)	19,500
LABOR SERVICES / SECURITY FEE	4,322	800	3,522	440%	1,600
MOORAGE	1,001,820	958,950	42,870	4%	1,917,900
		,			105,600
MARINA & YARD FEES	46,054	52,800	(6,746)	(13%)	105,600
OTHER USER FEES	6,001	0	6,001	0%	0
EQUIPMENT RENTAL	625	5,650	(5,025)	(89%)	11,300
LAND LEASE/RENT	12,694	6,675	6,019	90%	13,351
STRUCTURE LEASE/RENT	33,377	40,554	(7,177)	(18%)	81,107
UTILITY PASS THRU & PRODUCT SALES	193,481	174,200	19,281	11%	348,400
MISC & INTERDEPT REVENUE	1,789	12,250	(10,461)	(85%)	24,500
TOTAL OPERATING REVENUES	1,301,404	1,261,629	39,775	3%	2,523,258
			,		
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	225,071	202,931	22,140	11%	405,862
SUPPLIES	18,974	,	4,524	31%	28,900
		14,450			
OUTSIDE SERVICES	147,521	143,800	3,721	3%	287,600
PUBLIC INFORMATION	0	5,000	(5,000)	(100%)	10,000
MARKETING	219	5,000	(4,781)	(96%)	10,000
COMMUNITY RELATIONS	276	0	276	0%	0
ADS, DUES & PUBLICATIONS	2,050	1,400	650	46%	2,800
TRAVEL MEETINGS	70	500	(430)	(86%)	1,000
TRAVEL/TRAINING	1,500	1,000	`500 [´]	`50% ´	2,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	,	,			,
DEV	42	0	42	0%	0
RENT, UTILITIES, INSURANCE, TAXES	101,366	91,735	9,631	10%	183,460
UTILITY (Pass Thru) & COST OF GOODS SOLD	153,633	136,500	17,132	13%	273,000
OTHER EXPENSES (Misc & Interdept)	8,969	4,000	4,969	124%	8,000
MAINTENANCE LABOR & BENEFITS	48,241	52,600	(4,359)	(8%)	105,200
MAINTENANCE (Materials & Services)	22,128	39,300	(17,172)	(44%)	78,600
TOTAL OPERATING EXPENSES	730,060	698,216	31,844	5%	1,396,422
OPERATING SURPLUS (DEFICIT) (before					
Depr)	571,343	563,413	7,931	1%	1,126,836
2 op:/	011,040	000,410	1,001	170	1,120,000
ALLOCATED EXPENSES	0	357,019	(357,019)	(100%)	714,037
	-	,	• • •		,
DEPRECIATION (includes donated assets)	299,629	297,600	2,029	1%	595,200
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	271,714	(91,206)	362,920	(398%)	(182,401)
NON-OP GENERAL REVENUES					
NON-OF GENERAL REVENUES					
GRANTS - OPERATIONS	2,158	0	2,158	0%	0
TOTAL NON-OP GENERAL REV	2,158	0	2,158	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	2,158	0	2,158	0%	0
NON-OP CAPITAL REVENUES					
NON-OF CAFITAL REVENUES					
GRANTS - CAPITAL	17,003	0	17,003	0%	136,910
TOTAL NON-OP CAPITAL REV	17,003	0	17,003	0%	136,910
	17,005	Ū	17,005	078	150,910
NET NON-OP CAPITAL SURPLUS (DEFICIT)	17,003	0	17,003	0%	136,910
NET NON-OP SURPLUS (DEFICIT)	19,160	0	19,160	0%	136,910
TOTAL NET SURPLUS (DEFICIT) (before Depr)	590,504	563,413	27,091	5%	1,263,746
	,				.,,
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	290,874	(91,206)	382,080	(419%)	(15 404)
	290,074	(91,200)	302,000	(419/0)	(45,491)

Port of Port Angeles PA BOAT HAVEN (PABH) Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Renort	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING REVENUES	ACTORE	DODOLI	D00021	DODOLI /	DODOLI
WHARFAGE	1,034	9,450	(8,416)	(89%)	18,900
LABOR SERVICES / SECURITY FEE	4,322	800	3,522	440%	1,600
MOORAGE	561,578	525,450	36,128	7%	1,050,900
MARINA & YARD FEES	20,398	24,550	(4,152)	(17%)	49,100
OTHER USER FEES	5,751	0	5,751	0%	0
EQUIPMENT RENTAL	625	5,650	(5,025)	(89%)	11,300
LAND LEASE/RENT	12,694	6,675	6,019	90%	13,351
STRUCTURE LEASE/RENT	4,853	13,953	(9,100)	(65%)	27,906
UTILITY PASS THRU & PRODUCT SALES	78,624	74,200	4,424	6%	148,400
MISC & INTERDEPT REVENUE	538	11,050	(10,512)	(95%)	22,100
TOTAL OPERATING REVENUES	690,417	671,778	18,639	3%	1,343,557
OPERATING EXPENSES					
	20.007	04.005	4.040	400/	00 570
SALARIES, WAGES & BENEFITS	38,897	34,285	4,612	13%	68,570
SUPPLIES	10,216	7,750	2,466	32%	15,500
	139,925	136,000	3,925	3%	272,000
	0	2,500	(2,500)	(100%)	5,000
	219	2,500	(2,281)	(91%)	5,000
	276	0	276	0%	0
ADS, DUES & PUBLICATIONS TRAVEL MEETINGS	1,190	1,000	190	19%	2,000
TRAVEL MEETINGS TRAVEL/TRAINING	14	250	(236)	(94%)	500
	1,500	500 54 054	1,000 180	200% 0%	1,000
RENT, UTILITIES, INSURANCE, TAXES UTILITY (Pass Thru) & COST OF GOODS SOLD	55,134 62,318	54,954 43,450	18,868	43%	109,898 86,900
OTHER EXPENSES (Misc & Interdept)	798	43,450	798	43 %	80,900 0
MAINTENANCE LABOR & BENEFITS	24,581	29,935	(5,354)	(18%)	59,870
MAINTENANCE (Materials & Services)	6,396	29,935	(17,104)	(73%)	47,000
TOTAL OPERATING EXPENSES	341,463	336,624	4,838	1%	673,238
OPERATING SURPLUS (DEFICIT) (before					
Depr)	348,955	335,154	13,800	4%	670,319
	540,500	555,104	13,000	470	010,010
ALLOCATED EXPENSES	0	186,336	(186,336)	(100%)	372,671
DEPRECIATION (includes donated assets)	190,819	189,825	994	1%	379,649
· · · · ·					
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	158,136	(41,006)	199,142	(486%)	(82,001)
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	2,158	0	2,158	0%	0
		0	2,158	0%	0
TOTAL NON-OP GENERAL REV	2,158	U	2,158	0%	0
NET NON-OP GENERAL SURPLUS (DEFICIT)	2,158	0	2,158	0%	0
NET NON-OF GENERAL SURFLUS (DENCH)	2,150	U	2,150	070	U
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	0	0	0	0%	136,910
TOTAL NON-OP CAPITAL REV	0	0	0	0%	136,910
	•	· ·	·	0,0	100,010
NET NON-OP CAPITAL SURPLUS (DEFICIT)	0	0	0	0%	136,910
		0	Ŭ	070	
NET NON-OP SURPLUS (DEFICIT)	2,158	0	2,158	0%	136,910
			_,		
TOTAL NET SURPLUS (DEFICIT) (before Depr)	351,112	335,154	15,958	5%	807,229
	001,112	000,104	10,000	3 70	001,223
TOTAL NET SURPLUS (DEFICIT) (after Depr &	400.00	(004.000	(10.10.1)	
Alloc)	160,294	(41,006)	201,300	(491%)	54,909

Port of Port Angeles JOHN WAYNE MARINA (JWM) Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Poport	
	YTD	YTD	OVER (UNDER)		ANNUAL
		BUDGET	BUDGET \$	BUDGET %	BUDGET
	ACTUAL	BUDGET	BODGET \$	BUDGET //	BUDGET
OPERATING REVENUES					
	207	200	(02)	(210/)	600
WHARFAGE		300	(93)	(31%)	600
	440,242	433,500	6,742	2%	867,000
MARINA & YARD FEES	25,656	28,250	(2,594)	(9%)	56,500
OTHER USER FEES	250	0	250	0%	0
STRUCTURE LEASE/RENT	28,524	26,601	1,923	7%	53,201
UTILITY PASS THRU & PRODUCT SALES	114,856	100,000	14,856	15%	200,000
MISC & INTERDEPT REVENUE	1,251	1,200	51	4%	2,400
TOTAL OPERATING REVENUES	610,986	589,850	21,136	4%	1,179,701
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	186,174	168,646	17,528	10%	337,292
SUPPLIES	8,758	6,700	2,058	31%	13,400
OUTSIDE SERVICES	7,597	7,800	(203)	(3%)	15,600
PUBLIC INFORMATION	0	2,500	(2,500)	(100%)	5,000
MARKETING	0		· · · /	· · ·	
		2,500	(2,500)	(100%)	5,000
ADS, DUES & PUBLICATIONS	860	400	460	115%	800
TRAVEL MEETINGS	56	250	(194)	(77%)	500
TRAVEL/TRAINING	0	500	(500)	(100%)	1,000
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL					
DEV	42	0	42	0%	0
RENT, UTILITIES, INSURANCE, TAXES	46,232	36,781	9,451	26%	73,562
UTILITY (Pass Thru) & COST OF GOODS SOLD	91,315	93,050	(1,735)	(2%)	186,100
OTHER EXPENSES (Misc & Interdept)	8,171	4,000	4,171	104%	8,000
MAINTENANCE LABOR & BENEFITS	23,660	22,665	995	4%	45,330
MAINTENANCE (Materials & Services)	15,732	15,800	(68)	0%	31,600
TOTAL OPERATING EXPENSES	388,598	361,592	27,006	7%	723,184
OPERATING SURPLUS (DEFICIT) (before			(= 0=0)	(00())	
Depr)	222,389	228,258	(5,870)	(3%)	456,517
ALLOCATED EXPENSES	0	170,683	(170,683)	(100%)	341,366
DEPRECIATION (includes donated assets)	108,811	107,775	1,035	1%	215,551
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	113,578	(50,200)	163,778	(326%)	(100,400)
NON-OP CAPITAL REVENUES					
		_			
GRANTS - CAPITAL	17,003	0	17,003	0%_	0
TOTAL NON-OP CAPITAL REV	17,003	0	17,003	0%	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	17,003	0	17,003	0%	0
NET NON-OP SURPLUS (DEFICIT)	17,003	0	17,003	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	239,391	228,258	11,133	5%	456,517
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	130,581	(50,200)	180,781	(360%)	(100,400)

Port of Port Angeles RENTAL PROPERTY Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Report	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDĠET % Ó	BUDGET
OPERATING REVENUES			-		
LAND LEASE/RENT	30,348	22.755	7,593	33%	45,509
STRUCTURE LEASE/RENT	10,158	10,158	7,555 0	0%	20,316
USE AGMT AND OTHER RENT	0	50	(50)	(100%)	100
UTILITY PASS THRU & PRODUCT SALES	1,170	1,000	170	17%	2,000
TOTAL OPERATING REVENUES	41,676	33,963	7,713	23%	67,925
OPERATING EXPENSES			_		
SALARIES, WAGES & BENEFITS	54,475	18,624	35,851	193%	37,247
SUPPLIES	333	600	(267)	(45%)	1,200
OUTSIDE SERVICES	8,996	4,000	4,996	125%	8,000
PUBLIC INFORMATION	0	500	(500)	(100%)	1,000
MARKETING	496	5,000	(4,504)	(90%)	10,000
ADS, DUES & PUBLICATIONS	2,165	105	2,060	1962%	210
RENT, UTILITIES, INSURANCE, TAXES	15,313	11,703	3,611	31%	23,405
UTILITY (Pass Thru) & COST OF GOODS SOLD	0	810	(810)	(100%)	1,620
MAINTENANCE LABOR & BENEFITS	2,803	15,822	(13,020)	(82%)	31,645
MAINTENANCE (Materials & Services)	251	7,250	(6,999)	(97%)	14,500
TOTAL OPERATING EXPENSES	84,832	64,413	20,418	32%	128,827
OPERATING SURPLUS (DEFICIT) (before					
Depr)	(43,156)	(30,451)	(12,706)	42%	(60,902)
ALLOCATED EXPENSES	0	43,604	(43,604)	(100%)	87,208
DEPRECIATION (includes donated assets)	2,271	2,271	Ú Ú	` 0%	4,542
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	(45,427)	(76,326)	30,899	(40%)	(152,652)
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
NET NON-OF SURFLUS (DEFICIT)	U	0	0	070	U
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(43,156)	(30,451)	(12,706)	42%	(60,902)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	(45,427)	(76,326)	30,899	(40%)	(152,652)

Port of Port Angeles MECHANICAL MAINTENANCE Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

		June	2017 Variance	Report	
	YTD	YTD	OVER (UNDER)		ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING EXPENSES					
	~~~~~	10.100		100/	
SALARIES, WAGES & BENEFITS	22,977	16,409	6,568	40%	32,818
SUPPLIES	18,528	11,000	7,528	68%	22,000
OUTSIDE SERVICES	8,649	5,050	3,599	71%	10,100
TRAVEL/TRAINING	166	1,600	(1,434)	(90%)	3,200
RENT, UTILITIES, INSURANCE, TAXES	11,278	9,816	1,462	15%	19,632
OTHER EXPENSES (Misc & Interdept)	145	125	20	16%	250
MAINTENANCE LABOR & BENEFITS	19,209	25,568	(6,359)	(25%)	51,136
MAINTENANCE (Materials & Services)	5,131	2,000	3,131	157%	4,000
TOTAL OPERATING EXPENSES	86,084	71,568	14,516	20%	143,136
	,	,	,		,
<b>OPERATING SURPLUS (DEFICIT) (before</b>					
Depr)	(86,084)	(71,568)	(14,516)	20%	(143,136)
	(00,004)	(11,000)	(14,010)	20/0	(143,130)
ALLOCATED EXPENSES	0	(79,008)	79,008	(100%)	(158,016)
DEPRECIATION (includes donated assets)	13,499	7,440	6,059	81%	14,880
DEI REGIATION (includes donated assets)	13,433	7,440	0,000	0170	14,000
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	(00 593)	0	(00 592)	(4650720000/)	0
,	(99,583)	0	(99,583)	(165972000%)	0
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(86,084)	(71,568)	(14,516)	20%	(143,136)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
	(00 500)	0	(00 500)	(4050700000))	0
Alloc)	(99,583)	0	(99,583)	(165972000%)	0

#### Port of Port Angeles FACILITIES MAINTENANCE Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

			2017 Variance I	Report	
	YTD	YTD		OVER (UNDER)	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	35,773	24,828	10,945	44%	49,656
SUPPLIES	14,205	19,000	(4,795)	(25%)	38,000
OUTSIDE SERVICES	6,326	3,500	2,826	81%	7,000
PUBLIC INFORMATION	137	0	137	0%	0
ADS, DUES & PUBLICATIONS	215	1,000	(785)	(79%)	2,000
TRAVEL MEETINGS	152	250	(98)	(39%)	500
TRAVEL/TRAINING	1,640	6,000	(4,360)	(73%)	12,000
RENT, UTILITIES, INSURANCE, TAXES	12,916	10,158	2,758	27%	20,317
OTHER EXPENSES (Misc & Interdept)	2,665	2,500	165	7%	5,000
MAINTENANCE LABOR & BENEFITS	37,142	17,775	19,367	109%	35,550
MAINTENANCE (Materials & Services)	15,344	13,563	1,782	13%	27,125
TOTAL OPERATING EXPENSES	126,516	98,574	27,942	28%	197,148
<b>OPERATING SURPLUS (DEFICIT) (before</b>					
Depr)	(126,516)	(98,574)	(27,942)	28%	(197,148)
ALLOCATED EXPENSES	0	(114,726)	114,726	(100%)	(229,452)
DEPRECIATION (includes donated assets)	17,488	16,152	1,336	8%	32,304
DEI REGIATION (includes donated assets)	17,400	10,132	1,550	070	52,504
<b>OPERATING SURPLUS (DEFICIT) (after Depr</b>					
& Alloc)	(144,004)	0	(144,004)	80001989%	0
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0
	Ū	Ŭ	Ŭ	070	Ū
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(126,516)	(98,574)	(27,942)	28%	(197,148)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	(144,004)	0	(144,004)	80001989%	0

#### Port of Port Angeles A&G (80, 81) Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

				Donort	
	VTD		2017 Variance I		
	YTD	YTD	OVER (UNDER)		ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	568,231	668,087	(99,855)	(15%)	1,336,173
SUPPLIES	35,003	37,625	(2,622)	(7%)	75,250
OUTSIDE SERVICES	611,634	727,738	(116,104)	(16%)	1,335,148
PUBLIC INFORMATION	41,311	16,444	24,867	151%	32,888
MARKETING	19,044	10,000	9,044	90%	20,000
COMMUNITY RELATIONS	1,277	2,500	(1,223)	(49%)	5,000
ADS, DUES & PUBLICATIONS	20,933	17,400	3,534	20%	34,799
TRAVEL MEETINGS	11,029	30,000	(18,971)	(63%)	60,000
TRAVEL MEETINGS	14,945	25,783	(10,838)		51,567
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL	14,945	25,765	(10,030)	(42%)	51,507
	04.0	0.750	(0,000)	(700/)	7 500
	918	3,750	(2,832)	(76%)	7,500
RENT, UTILITIES, INSURANCE, TAXES	69,281	68,733	548	1%	137,466
OTHER EXPENSES (Misc & Interdept)	26,404	5,000	21,404	428%	10,000
CONTINGENCY	0	62,500	(62,500)	(100%)	125,000
MAINTENANCE LABOR & BENEFITS	10,420	15,822	(5,403)	(34%)	31,645
MAINTENANCE (Materials & Services)	5,291	3,400	1,891	56%	6,800
TOTAL OPERATING EXPENSES	1,435,721	1,694,782	(259,061)	(15%)	3,269,236
OPERATING SURPLUS (DEFICIT) (before					
Depr)	(1,435,721)	(1,694,782)	259,061	(15%)	(3,269,236)
ALLOCATED EXPENSES	0	(1,712,290)	1,712,290	(100%)	(3,304,252)
DEPRECIATION (includes donated assets)	15,404	17,508	(2,104)	(100%)	35,016
DEFRECIATION (Includes donated assets)	15,404	17,500	(2,104)	(12/0)	55,010
OPERATING SURPLUS (DEFICIT) (after Depr					
	(4 454 405)	0	(A AEA ADE)	(4000240000/)	0
& Alloc)	(1,451,125)	U	(1,451,125)	(1209271233%)	0
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	0	19,875	(19,875)	(100%)	39,750
TOTAL NON-OP GENERAL REV	0	19,875	(19,875)	(100%)	39,750
NET NON-OP GENERAL SURPLUS (DEFICIT)	0	19,875	(19,875)	(100%)	39,750
NON-OP CAPITAL REVENUES					
	2 007	0	0.007	00/	0
GRANTS - CAPITAL	3,937	0	3,937	0%	0
TOTAL NON-OP CAPITAL REV	3,937	0	3,937	0%	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	3,937	0	3,937	0%	0
			-,		
NET NON-OP SURPLUS (DEFICIT)	3,937	19,875	(15,938)	(80%)	39,750
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(1,431,784)	(1,674,907)	243,123	(15%)	(3,229,486)
	(1,401,104)	(1,014,001)	240,120	(1070)	(0,220,400)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
	(1 447 400)	10 075	(1 467 060)	(73040/)	20 750
Alloc)	(1,447,188)	19,875	(1,467,063)	(7381%)	39,750

#### Port of Port Angeles ADMINISTRATIVE & GENERAL Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

	SIX WORLIS EIIU			Demo <i>rt</i>	
			2017 Variance I		
	YTD	YTD	OVER (UNDER)	· · /	ANNUAL
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET
OPERATING EXPENSES					
SALARIES, WAGES & BENEFITS	543,258	617,903	(74,645)	(12%)	1,235,806
SUPPLIES	35,052	37,500	(2,448)	(7%)	75,000
OUTSIDE SERVICES	152,609	203,160	(50,551)	(25%)	406,320
PUBLIC INFORMATION	14,515	10,250	4,265	42%	20,500
MARKETING	8,298	0	8,298	0%	0
COMMUNITY RELATIONS	1,257	0	1,257	0%	0
ADS, DUES & PUBLICATIONS	20,033	12,412	7,621	61%	24,824
TRAVEL MEETINGS	8,316	10,125	(1,809)	(18%)	20,250
TRAVEL/TRAINING	11,774	24,533	(12,759)	(52%)	49,067
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL					
DEV	389	0	389	0%	0
RENT, UTILITIES, INSURANCE, TAXES	68,853	68,463	390	1%	136,926
OTHER EXPENSES (Misc & Interdept)	2,854	5.000	(2,146)	(43%)	10.000
CONTINGENCY	2,001	62,500	(62,500)	(100%)	125,000
MAINTENANCE LABOR & BENEFITS	10,420	15,822	· · · /	· · ·	31,645
	,	'	(5,403)	(34%)	,
MAINTENANCE (Materials & Services)	5,291	3,400	1,891	56%	6,800
TOTAL OPERATING EXPENSES	882,920	1,071,069	(188,149)	(18%)	2,142,138
OPERATING SURPLUS (DEFICIT) (before					
Depr)	(882,920)	(1,071,069)	188,149	(18%)	(2,142,138)
ALLOCATED EXPENSES	0	(1,088,577)	1,088,577	(100%)	(2,177,154)
DEPRECIATION (includes donated assets)	15,404	17,508	(2,104)	(12%)	35,016
	10,101	11,000	(_,,	(1270)	00,010
OPERATING SURPLUS (DEFICIT) (after Depr					
& Alloc)	(898,324)	0	(898,324)	(748603167%)	0
d Allocy	(030,324)	v	(030,324)	(14000310178)	v
NON-OP GENERAL REVENUES					
GRANTS - OPERATIONS	0	19,875	(19,875)	(100%)	39,750
TOTAL NON-OP GENERAL REV	0	19,875	(19,875)	(100%)	39,750
TOTAL NON-OF GENERAL REV	U	19,075	(19,675)	(100%)	39,750
NET NON-OP GENERAL SURPLUS (DEFICIT)	0	19,875	(19,875)	(100%)	39,750
NET NON-OF BENERAL BONFLOG (BEHON)	U	15,070	(13,010)	(10070)	55,700
NON-OP CAPITAL REVENUES					
GRANTS - CAPITAL	3,937	0	3,937	0%	0
TOTAL NON-OP CAPITAL REV	3,937	0	3,937	0%	0
	0.007	0	0.007	00/	0
NET NON-OP CAPITAL SURPLUS (DEFICIT)	3,937	0	3,937	0%	0
NET NON-OP SURPLUS (DEFICIT)	3,937	19,875	(15,938)	(80%)	39,750
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(878,982)	(1,051,194)	172,212	(16%)	(2,102,388)
TOTAL NET SORFLOS (DEFICIT) (Delore Depr)	(070,902)	(1,031,194)	172,212	(10%)	(2,102,300)
TOTAL NET SURPLUS (DEFICIT) (after Depr &					
Alloc)	(894,386)	19,875	(914,261)	(4600%)	39,750

#### Port of Port Angeles ECON DEV Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

	June 2017 Variance Report							
	YTD	YTD		OVER (UNDER)	ANNUAL			
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET			
OPERATING EXPENSES								
SALARIES, WAGES & BENEFITS	24,973	50,184	(25,210)	(50%)	100,367			
SUPPLIES	(49)	125	(174)	(140%)	250			
OUTSIDE SERVICES	459,025	524,578	(65,553)	(12%)	928,828			
PUBLIC INFORMATION	26,796	6,194	20,602	333%	12,388			
MARKETING	10,746	10,000	746	7%	20,000			
COMMUNITY RELATIONS	20	2,500	(2,480)	(99%)	5,000			
ADS, DUES & PUBLICATIONS	900	4,988	(4,088)	(82%)	9,975			
TRAVEL MEETINGS	2,713	19,875	(17,162)	(86%)	39,750			
TRAVEL/TRAINING	3,171	1,250	1,921	154%	2,500			
PROMOTIONAL HOSTING, TRADE & INDUSTRIAL								
DEV	529	3,750	(3,221)	(86%)	7,500			
RENT, UTILITIES, INSURANCE, TAXES	428	270	158	58%	540			
OTHER EXPENSES (Misc & Interdept)	23,550	0	23,550	0%	0			
TOTAL OPERATING EXPENSES	552,802	623,713	(70,911)	(11%)	1,127,098			
OPERATING SURPLUS (DEFICIT) (before								
Depr)	(552,802)	(623,713)	70,911	(11%)	(1,127,098)			
ALLOCATED EXPENSES	0	(623,713)	623,713	(100%)	(1,127,098)			
DEPRECIATION (includes donated assets)	Ō	0	0	0%	0			
· · · · · · · · · · · · · · · · · · ·								
<b>OPERATING SURPLUS (DEFICIT) (after Depr</b>								
& Alloc)	(552,802)	0	(552,802)	0%	0			
NET NON-OP SURPLUS (DEFICIT)	0	0	0	0%	0			
	(550,000)			(110()	(( (0= 000)			
TOTAL NET SURPLUS (DEFICIT) (before Depr)	(552,802)	(623,713)	70,911	(11%)	(1,127,098)			
TOTAL NET SURPLUS (DEFICIT) (after Depr &								
Alloc)	(552,802)	0	(552,802)	0%	0			
	· · · · · · · · · · · · · · · · · · ·		<u> </u>					

#### Port of Port Angeles NON OPERATING REV & EXP Account Summary: Budget to Actual Variance For the Six Months Ending Friday, June 30, 2017

For the	e Six Months Ending Friday, June 30, 2017							
	June 2017 Variance Report YTD YTD OVER (UNDER) OVER (UNDER) ANNUAL							
	ACTUAL	BUDGET	BUDGET \$	BUDGET %	BUDGET			
ALLOCATED EXPENSES	ACTUAL 0	0		0%				
DEPRECIATION (includes donated assets)	0	0	0	0%	0			
DEFICEOR HON (Includes donaled assets)	Ŭ	U	Ū	070	U			
NON-OP GENERAL REVENUES								
INTEREST EARNINGS	144,519	58,500	86,019	147%	117,000			
OTHER TAX RECEIPTS	46.183	76.000	(29,817)	(39%)	152,000			
MISC NON OP REVENUES	19,431	10,000	9,431	(39%) 94%	20,000			
PASSENGER FACILITY CHARGES (PFC'S)	637	6,000	(5,363)	(89%)	12,000			
GAIN (LOSS) & SPECIAL ITEMS	34,054	0,000	34,054	(09%)	12,000			
TOTAL NON-OP GENERAL REV	244,823	150,500	94.323	63%	301,000			
	,	,	- ,		,			
NON-OP GENERAL EXPENSES								
ENVIRONMENTAL	127,806	162,500	(34,694)	(21%)	325,000			
MISC NON OP EXPENSE	8,058	37,500	(29,442)	(79%)	75,000			
TOTAL NON-OP GENERAL EXP	135,864	200,000	(64,136)	(32%)	400,000			
	,	,	(01,100)	(•= /•)	100,000			
NET NON-OP GENERAL SURPLUS (DEFICIT)	108,959	(49,500)	158,459	(320%)	(99,000)			
NON-OP CAPITAL REVENUES								
PROPERTY TAX RECEIPTS	735,485	735,500	(15)	0%	1,471,000			
TOTAL NON-OP CAPITAL REV	735,485	735,500	(15)	0%	1,471,000			
NON-OP CAPITAL EXPENSES								
BOND COSTS & INTEREST EXPENSE	143,223	140,652	2,571	2%	281,304			
TOTAL NON-OP CAPITAL EXP	143,223	140,652	2,571	2%	281,304			
	140,220	140,002	2,071	270	201,004			
NET NON-OP CAPITAL SURPLUS (DEFICIT)	592,262	594,848	(2,586)	0%	1,189,696			
NET NON-OP SURPLUS (DEFICIT)	701,221	545,348	155,873	29%	1,090,696			
TOTAL NET SURPLUS (DEFICIT) (before Depr)	701,221	545,348	155,873	29%	1,090,696			
TOTAL NET SURPLUS (DEFICIT) (after Depr &								
Alloc)	701,221	545,348	155,873	29%	1,090,696			
		0.0,040	,570		1,000,000			