

**From:** Karen Goschen  
**Sent:** Thursday, July 19, 2018 7:36 PM  
**To:** Colleen McAleer; Steven Burke  
**Cc:** Simon Barnhart  
**Subject:** FW: Solving your marina issues

fyi

*Karen*

Karen F. Goschen, Executive Director of Port of Port Angeles  
Direct 360-417-3424

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**From:** Connie Beauvais  
**Sent:** Thursday, July 19, 2018 9:37 AM  
**To:** Bob Wise <bobwise98110@gmail.com>  
**Cc:** Karen Goschen <kareng@portofpa.com>  
**Subject:** RE: Solving your marina issues

Bob,

Thank you for your interest in the John Wayne Marina.

At this time the Port is not in a position to entertain options for third-party operations of the Marina. We have made note of your contact information and your interest in the Marina. Our Executive Director, Karen Goschen, will notify you if our circumstances change. With that in mind, please direct further inquiries or information to Karen for proper handling.

Again, thank you for your query, and I wish you well.

Connie Beauvais, Commission President  
Port of Port Angeles

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**From:** Bob Wise [<mailto:bobwise98110@gmail.com>]  
**Sent:** Friday, July 13, 2018 11:47 AM  
**To:** Steven Burke; Colleen McAleer; Connie Beauvais  
**Cc:** Karen Goschen  
**Subject:** Solving your marina issues  
**Importance:** High

Commissioners,

My name is Bob Wise and I own and operate the Port Hadlock Marina, the Home Port Marina in Hood Canal, and the Eagle Harbor Marina on Bainbridge. In all we have 400 slips dedicated to recreational boating on the Olympic Peninsula. All these marinas are profitable, and we have invested millions in improvements to keep them in outstanding condition.

In addition, I have been the operations and marketing consultant for the Port of Bremerton for the last 4 years and have increased the occupancy of their marinas from 30% to 97%. I am a member of the WPPA, Northwest Marine Trade Association and served as the Chairman of the Bainbridge Island Harbor Commission.

I believe I can assist in solving the issues you are facing at the John Wayne Marina. We would be willing to operate the marina on a long-term lease arrangement for the Port. We would pay you a retainer fee on the property every year and we would fund the improvements for docks, pilings, breakwaters and other improvements. You would retain ownership of the property.

Can we arrange a time to meet and discuss our ideas for assisting you in building a long term public future for the marina? Thank you in advance.

Bob Wise  
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